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Outcomes/Epidemiology/Socioeconomics

Regional Variation in Total Cost per Radical Prostatectomy in the Healthcare Cost and Utilization Project Nationwide Inpatient Sample Database

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Abbreviations and Acronyms

CaP = prostate cancer
CMS = Centers for Medicare and Medicaid Services
HCUP = Healthcare Cost and Utilization Project
NIS = Nationwide Inpatient Sample
RP = radical prostatectomy
TC = total cost

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Supplementary material for this article can be obtained at <http://rwjcspace.yale.edu/files/scholar/Table%201.pdf> and <http://rwjcspace.yale.edu/files/scholar/Table%202.pdf>.

Purpose: Surgical treatment for prostate cancer represents a large national health care expenditure. We determined whether state level variation in the cost of radical prostatectomy exists and whether we could explain this variation by adjusting for covariates associated with cost.

Materials and Methods: Using the 2004 Healthcare Cost and Utilization Project National Inpatient Sample of 7,978,041 patients we identified 9,917 who were 40 years old or older with a diagnosis of prostate cancer who underwent radical prostatectomy without cystectomy. We used linear regression to examine state level regional variation in radical prostatectomy costs, controlling for the local area wage index, patient demographics, case mix and hospital characteristics.

Results: The mean \pm SD unadjusted cost was \$9,112 \pm \$4,434 (range \$2,001 to \$49,922). The unadjusted mean cost ranged from \$12,490 in California to \$4,650 in Utah, each significantly different from the mean of \$8,903 in the median state, Washington ($p < 0.0001$). After adjusting for all potential confounders total cost was highest in Colorado and lowest in New Jersey, which were significantly different from the median, Washington (\$10,750 and \$5,899, respectively, vs \$8,641, $p < 0.0001$). The model explained 85.9% of the variance with regional variation accounting for the greatest incremental proportion of variance (35.1%) and case mix variables accounting for an incremental 32.3%.

Conclusions: The total cost of radical prostatectomy varies significantly across states. Controlling for known total cost determinants did not completely explain these differences but altered ordinal cost relationships among states. Cost variation suggests inefficiencies in the health care market. Additional studies are needed to determine whether these variations in total cost translate into differences in quality or outcome and how they may be translated into useful policy measures.

Key Words: prostatic neoplasms, prostatectomy, health policy, small-area analysis, costs and cost analysis

PROSTATE cancer is the most commonly diagnosed noncutaneous malignancy in American men with approximately 186,320 incident cases in 2008.¹ The total annual national expenditure on

CaP in the United States is high with estimates ranging between \$1.72 billion² and \$4.75 billion³ annually according to 1990 costs.⁴ The cost burden to taxpayers is also substantial

with \$927 million spent on CaP care for Medicare beneficiaries in 2001.⁵ Approximately 48% of spending on CaP treatment is associated with inpatient care, of which a large fraction is attributable to surgery.⁵

A Scandinavian randomized trial showed that RP is superior to watchful waiting for CaP.⁶⁻⁸ However, no randomized data exist on the comparative effectiveness of other available therapies, such as radiation or active surveillance etc.^{9,10} Accordingly therapeutic uncertainty has led to wide variation across American geographic areas in procedures used to treat CaP, such as RP.¹¹⁻¹³

However, the choice of therapy may be influenced not only by uncertainty about oncological superiority but also potentially by cost since patients are known to use less health care and less expensive health care when they are forced to pay for it out of pocket.^{4,14,15} Likewise providers of medical services produce less of any service as its cost increases.^{16,17} Since legal and payment mechanisms vary across states, we determined whether there is also state level variation in the cost of RP and whether we could explain this variation by adjusting for regional and patient level variables associated with cost.

METHODS

We used data available in 2009 from the 2004 HCUP-NIS (HCUP Databases. Healthcare Cost and Utilization Project [HCUP]. August 2009. Agency for Healthcare Research and Quality, Rockville, MD. www.hcup-us.ahrq.gov/nisoverview.jsp), a 20% stratified sample of discharges from community hospitals representing the largest all payer, inpatient care database in the United States. Additional subfiles, the HCUP 2004 cost-to-charge ratio and hospital weights files, were merged with the core file to determine economic costs and hospital level covariates.

The database included data on 7,978,041 inpatient discharges from 2004. Since RP can only be performed once in any patient, we assumed that hospital discharges listing the RP procedure code identified unique patients. We limited data on the 3,264,088 men to the 2,171,128 who were 40 years old or older. We identified 11,254 patients with a diagnosis of CaP (ICD-9 code 185) who underwent RP (ICD-9 procedure code 60.5). We excluded from study 1,264 patients with missing data other than race and 17 who underwent simultaneous cystectomy (ICD-9 procedure codes 57.6, 57.7, 57.71 or 57.79) since this would indicate CaP diagnosed during treatment for bladder cancer. Based on analysis suggesting natural breaks at the low and high ends of the TC distribution we excluded 52 patients in whom TC was less than \$2,000 and 21 in whom TC was greater than \$50,000, leaving a final study sample of 9,917.

The primary outcome variable was TC, determined by multiplying total charges by a hospital wide, all payer inpatient cost-to-charge ratio per hospital derived from CMS standardized hospital accounting reports. This ratio removes differences in markup used by hospitals to account for differences in payer mix, local competition and price strategy.¹⁸ Documentation, data and reports on cost estimation meth-

ods are available from the Agency for Healthcare Research and Quality.

The primary independent variable was the state in which the hospital is located. The 2004 HCUP-NIS contains data from 37 states but no records from Hawaii were available of men undergoing RP and no cost-to-charge conversion data were available from Texas. The local area wage index developed for CMS reimbursement accounts for geographic variations in the price of hospital inputs endogenous to the local market. To allow for variable cost elasticity with respect to input prices we used this index as an explanatory variable.¹⁸ Covariates were classified into 3 classes, including patient demographics, case mix and hospital factors.

Demographics included race, urban-rural residence, median income in the patient residential ZIP CodeTM and primary insurance payer. Race was classified as a 4-level variable comprising race and ethnicity (white, black, other or missing). White was the reference group. Other included Hispanic, Asian or Pacific Islander, Native American or other patients. Urban-rural residence was a 4-level variable describing county of residence, including large metropolitan (1,000,000 or more residents), small metropolitan (fewer than 1,000,000 residents) and micropolitan or nonurban (reference). Quartile classification of the estimated median household income in the patient ZIP Code was defined as \$1 to \$35,999, \$36,000 to \$44,999, \$45,000 to \$58,999, or \$59,000 or greater with the lowest income serving as the reference. Primary insurance payer was coded as a 3-level variable, including private insurance; Medicare or Medicaid; or self-pay, no charge or other payer. Private insurance was the reference.

Case mix included the continuous variables age in years, length of stay in days and number of procedures (maximum 15) as well as the 2 categorical variables alive (reference) or dead at hospital discharge, and a comorbidity score. Using the updated method of Elixhauser et al¹⁹ we determined the presence or absence of ICD-9 codes corresponding to any of 29 comorbidity measures according to HCUP-NIS (HCUP Databases. Healthcare Cost and Utilization Project [HCUP]. August 2009. Agency for Healthcare Research and Quality, Rockville, MD. www.hcup-us.ahrq.gov/nisoverview.jsp). They were summed and grouped into the categories of 0, 1 to 2, or 3 or greater comorbidities. Hospital characteristics were bed size, designated by HCUP as small, medium or large based on the number of beds specific to the hospital location and teaching status. Ownership/control was stratified as public, voluntary (reference) and proprietary when a hospital and region were sufficiently large. In smaller strata public and private were combined with voluntary and proprietary hospitals comprising an individual private category. A separate category was created when no stratification was advisable due to limited hospital numbers according to HCUP-NIS. Teaching status was binary, including teaching (reference) or nonteaching. Urban-rural location, coded as rural vs urban (reference), was defined by Core Based Statistical Area codes.

Bivariate association between each covariate and TC was assessed by simple linear regression for continuous variables and ANOVA for categorical variables. Unadjusted mean TCs were calculated for each level of the categorical variables. The slope (change in TC per unit

change in the independent variable) was calculated for continuous variables.

Due to the skewed TC distribution we modeled log-transformed TC as the dependent variable in multivariable models. We accounted for clustering patients in hospitals using generalized estimation equation models. We initially performed unadjusted examination of state variation in TC and then controlled sequentially for the local area wage index, demographics, case mix and hospital characteristics to establish incremental improvements in model fit. Incremental fit was determined by calculating the incremental proportion of variance, comparing fractional differences in the $[-2]\log$ likelihood of successive models. All covariates were presumed to be important confounders and were kept in the model regardless of statistical significance. We performed smearing retransformation to determine the TC per discharge, adding half the variance of the model error to the fitted value of log TC before exponentiation.²⁰ Ordinal relationships between the TC per discharge of the states were examined.

Statistical analysis was done using SAS® 9.1. We used ArcGIS® 9.3 geographic information system software to visualize the geographic variation of RP TC across states. Individual state cartographic boundary files were obtained from the United States Census Bureau.²¹ The mean unadjusted RP TC per state was categorized as significantly below the median, no different from the median or significantly above the median and indicated on the map by shading. A similar process was repeated to create a shaded map of the United States for mean adjusted RP TC.

RESULTS

Mean ± SD patient age was 61.0 ± 7.0 years. Mean unadjusted TC was \$9,112 ± \$4,434 (range \$2,001 to \$49,923). Men spent an average of 2.9 ± 1.7 days in the hospital and underwent 2.2 ± 0.9 procedures. Eight men (0.1 %) died as inpatients. Of the study sample 58% were white, 29% had no race information available, 65% had private insurance, 48% lived in a large metropolitan area and 31% resided in a ZIP Code where the median annual income was greater than \$59,000. Massachusetts contributed the greatest number of patients (685 or 7%). Of the patients 92%, 70% and 56% were treated at urban, large and teaching hospitals, respectively.

Unadjusted mean costs were based on simple, untransformed linear regression or ANOVA. Washington was selected as the referent since its costs remained at or near the median in all models. We discovered significant unadjusted statewide variation in TC. Compared with the mean TC in Washington the highest cost state was California and the lowest was Utah (\$8,903 vs \$12,490 and \$4,650, respectively, each $p < 0.0001$). All other covariates were significantly associated with TC except insurance coverage and patient age.

The table shows the results of the unadjusted model determining log-transformed TC, accounting for patients clustered at hospitals. Unadjusted means were

Log-transformed linear regression models with smearing retransformations

Hospital State	Unadjusted		Fully Adjusted	
	Estimate (\$)	p Value	Estimate (\$)	p Value
Colorado	10,305	0.0003	10,751	<0.0001
Minnesota	12,041	<0.0001	10,494	<0.0001
Massachusetts	11,694	<0.0001	10,403	<0.0001
Virginia	10,124	<0.0001	10,260	<0.0001
Georgia	9,211	0.3006	10,022	<0.0001
Florida	8,589	0.1256	9,638	0.0002
Vermont	10,237	0.0476	9,552	0.0737
California	11,943	<0.0001	9,420	0.0063
Arkansas	7,562	<0.0001	9,240	0.0621
Nebraska	10,496	<0.0001	9,201	0.094
South Carolina	8,950	0.9569	9,133	0.0787
New Hampshire	11,594	<0.0001	9,057	0.2838
Indiana	11,114	<0.0001	9,046	0.3557
West Virginia	8,825	0.7731	9,010	0.359
Illinois	9,261	0.2808	8,995	0.1317
Tennessee	8,110	0.0003	8,988	0.1852
Kentucky	7,306	<0.0001	8,863	0.4385
Michigan	9,364	0.1765	8,853	0.4202
Ohio	8,334	0.0247	8,713	0.786
Missouri	7,663	<0.0001	8,669	0.9214
Washington	8,965	Referent	8,642	Referent
Oregon	9,340	0.2292	8,629	0.9558
North Carolina	7,707	<0.0001	8,536	0.6392
Arizona	7,317	<0.0001	8,152	0.0541
South Dakota	8,496	0.2526	8,053	0.0892
Rhode Island	9,139	0.6944	7,971	0.039
Maryland	7,697	<0.0001	7,748	0.0004
New York	10,093	0.0002	7,597	<0.0001
Wisconsin	7,703	<0.0001	7,518	<0.0001
Kansas	6,990	<0.0001	7,428	<0.0001
Nevada	7,745	0.0008	7,257	0.786
Iowa	6,996	<0.0001	7,174	<0.0001
Connecticut	8,373	0.1312	6,266	<0.0001
Utah	4,733	<0.0001	6,021	<0.0001
New Jersey	7,572	<0.0001	5,899	<0.0001

calculated using smearing retransformation. Adjusting for covariate groups, including local area wage index (cost of living), demographics (urban/rural residence, race, median income quartile and primary insurance), case mix (length of stay, patient age, number of comorbidities, number of procedures and in-hospital survival) and hospital characteristics (ownership, bed size, teaching status and urban/rural location), together explained 85.9% of the variance in TC (5.6%, 4.1%, 32.3% and 8.7% incremental proportion of variance, respectively). The unadjusted model alone regressing log-transformed TC on hospital state explained 35.1% of the variance.

All covariates were considered potential confounders and included in the model, although insurance status and age were not significantly associated with TC. In the fully adjusted model with Washington as the reference (mean cost \$8,642) the highest cost state was Colorado and the lowest was New Jersey (\$10,751 and \$5,899, respectively, each significantly different from the median, $p < 0.0001$). We then rank ordered the states by TC

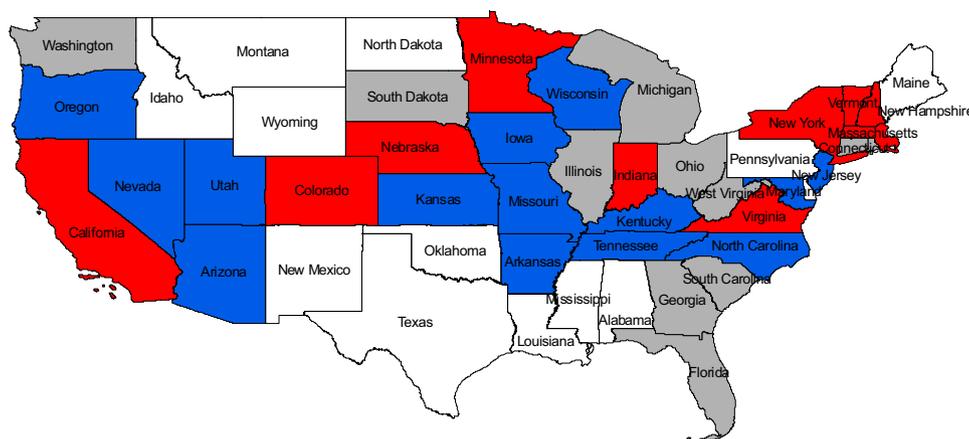


Figure 1. Mean unadjusted RP TC. White areas indicate not reporting. Blue areas indicate less than \$8,400 and below median ($p < 0.05$). Gray areas indicate \$8,401 to \$10,000 and no different than median ($p \geq 0.05$). Red areas indicate greater than \$10,000 and above median ($p < 0.05$).

and used geographic information system mapping to show the results of the unadjusted and fully adjusted models (figs. 1 and 2). Adjusting for all potential confounders did not eliminate regional variation in TC but altered ordinal TC relationships between several states.

DISCUSSION

Small area variations in resource input, service use and expenditure may reflect inequalities in patient care and uncertainty regarding treatment effectiveness among physicians.¹¹ CaP treatments are often considered in such analyses since there is little randomized evidence for the comparative survival advantage of 1 treatment over another.^{5,12,13,22} Considerable effort has been expended to explain these variations in practice, primarily focusing on the

characteristics of physicians who order higher level care and the circumstances under which they practice.^{23–25} Cost is an important determinate of procedure supply and demand.^{14–17} Despite this well recognized phenomenon, to our knowledge there are no data on geographic variation in the cost of urological procedures. We determined the existence of state level variation in the cost of RP and its persistence despite controlling for known cost determinates.

A fully adjusted model explained 85.9% of the variance in cost but significant state level variation in TC persisted. Hospital state explained the greatest incremental proportion of TC variance (35.1%) while case mix, which reflects the actual amount and complexity of care received by an individual, accounted for 32.3%. Other covariates, such as hos-

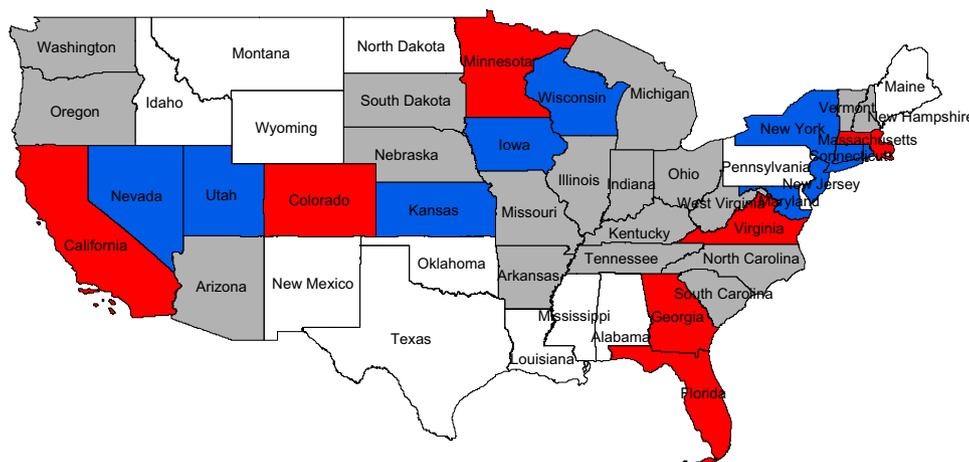


Figure 2. Mean adjusted RP TC. White areas indicate not reporting. Blue areas indicate less than \$8,000 and below median ($p < 0.05$). Gray areas indicate \$8,001 to \$9,400 and no different than median ($p \geq 0.05$). Red areas indicate greater than \$9,401 and above median ($p < 0.05$).

pital characteristics, local area wage index and demographics, accounted for a smaller proportion of the variance (8.7%, 5.6% and 4.1%, respectively).

A hypothesis explaining unadjusted state level variation in TC is that variation in RP TC simply reflects state level variation in overall price for all local goods and services. This theory seemed plausible initially since northeastern and western states with well-known high costs of living were also those with the highest mean TC (fig. 1). However, controlling for the local area wage index accounted for only 2.7% of the variance in TC and did not alter the significance of the TC variation among states, suggesting it was not cost of living driving this phenomenon.

Adjusting for covariates associated with cost altered the ordinal relationship of TC between states. While some states retained their position relative to the median after adjustment, ie California had a high and New Jersey had low a TC before and after adjustment, other states changed in rank order. Adjustment tended to move southeastern and midwestern states to higher cost positions while northeastern states tended to move lower. The most dramatic example was New York, which had one of the highest TCs on unadjusted analysis but one of the lowest after adjustment.

There are several potential explanations for this phenomenon. States with higher unadjusted costs, which also tend to have a higher cost of living, may be under greater scrutiny from payers, as reported for individual hospitals with outlier payments to CMS and with anesthesia departments that use costly drugs.^{26,27} Such administrative scrutiny may force high cost providers to lower costs and operate under narrower margins. States with lower unadjusted costs may escape such pressure. Another possible explanation is that regions with higher prices may have higher population densities and treat more patients for all conditions. Higher statewide clinical volume may lead to economies of scale whose cost savings would only be appreciated after performing a fully adjusted analysis.

Our study has several limitations, including its cross-sectional design, making it impossible to establish causality. We could not assess more specific details of care and complexity within individuals, which may better explain TC. This may be particularly important if there is

regional variation in the stage at which CaP is diagnosed. Furthermore, NIS does not include outpatient data, precluding cost comparison between surgery and radiation therapy. Nor could we assess the rate of complications or the quality of care delivered.

Despite these limitations our analysis has a number of strengths. Data were derived from a nationally representative database including all types of patients and providers. Most regional variation data are based exclusively on CMS claims but our study benefits from including all payer data, allowing us to avoid the controversy associated with conclusions based only on CMS data.²⁸ Most importantly NIS provides accurate data on the economic cost of therapy rather than the accounting cost or patient charge, allowing inferences to be made on the regional variation in resource consumption associated with RP without confounding from varying insurance reimbursement or other payment related factors.²⁹

Perhaps the most important conclusion from these data is the caveat that unadjusted mean costs may be misleading. With almost 60,000 RPs performed in 2000 and the number continuing to grow, an effort to decrease cost and/or improve quality could have an important impact on CaP care in the United States.⁵ The optimal targets for large-scale policy reform may not be the groups that appear to have the highest cost at first glance. A policy which simply cuts federal funding to a high cost state may backfire if that state is actually a low cost provider on adjusted analysis. In the debate over health care reform careful analysis of all factors contributing to TC is imperative. Without it we may unwittingly jeopardize access to and quality of care for many patients.

CONCLUSIONS

The RP TC varies significantly across states. Controlling for known determinants of medical care costs did not completely explain these differences but altered ordinal cost relationships between several states in informative ways. Differences in cost suggest inefficiency in the various health care markets. Additional studies are needed to determine whether these regional variations in TC translate into differences in quality of care or patient outcomes and how they may be translated into useful policy measures.

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EDITORIAL COMMENT

In industry a hallmark of good quality is minimal variation in the production process. These authors studied the production of RP. Their analysis shows wide variation in costs despite adjusting for medical case mix and local labor markets. Their analysis is based on data from 2004, a period preceding the widespread adoption of robotic prostatectomy.

Health care costs are a growing political issue. Physicians have historically defended the high cost of American health care by claiming the highest quality in the world. That does not explain the wide variations noted by these authors. Responsible health

care reform requires urologists to participate in the development of care pathways that minimize resource consumption and collect better data on short-term and long-term outcomes.¹ We can defend cost differences based on case mix and better quality but not based on inefficient, inappropriate or just more expensive practices.

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