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2012

Strengthening Programmatic Effectiveness through Collaboration with Tucks School of Business

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LOVE **146** **.ORG**
end child sex slavery & exploitation



A photograph of the back of a woman with dark hair, wearing a bright red, short-sleeved dress. A small, rectangular, light-colored tag is pinned to the upper back of the dress, featuring the number '146' printed in red. The background is a plain, light-colored wall.

**OUR NAME
IS HER
STORY.**

LOVE 146 .ORG

SO WHAT DOES LOVE146 DO?

- ▶ Government agencies and private rescue organizations often lament that at this moment, children in brothels and exploitation could be freed if there were additional safehomes and trained caregivers.
- ▶ While aftercare is vital, dealing with the reasons aftercare is needed is more vital. Child sex slavery will end when it's stopped from happening in the first place.

LOVE146 BELIEVES THE END OF CHILD SEX SLAVERY AND EXPLOITATION WILL COME THROUGH

aftercare



&



prevention

LOVE146.ORG

AFTERCARE

holistic care

THE LOVE146 ROUND HOME IN THE PHILIPPINES PROVIDES HOLISTIC CARE FOR SURVIVORS OF CHILD SEX TRAFFICKING, ALLOWING THEM TO COME FULL CIRCLE TO SIMPLY BE CHILDREN AGAIN.



LOVE146.ORG

✕ PREVENTION

asia

LOVE146'S PREVENTION WORK IN ASIA FOCUSES ON EQUIPPING BOYS, GIRLS AND THEIR COMMUNITIES TO PROTECT THEMSELVES AS WELL AS BUILDING THE CAPACITY OF GRASSROOTS LEADERS IN THE ABOLITION MOVEMENT.



>> The complex nature and cultural stigma surrounding the abuse of boys have allowed it to go unnoticed by the general public.

-Dr. Glenn Miles

Director of Asia Prevention

LOVE146.ORG

How we do prevention in Cambodia

- Our investment in prevention is through our field director in Cambodia, Dr. Glenn Miles.

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- We provide direct services and / or work through local organizations to do prevention work.
- How can we be most effective in this?

What we give our partners... time & money

- Our field director spends time on-site, providing training, mentoring, advising, consultation, serving on NGO boards, and networking.

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- Our field director spends time on-site, providing training, mentoring, advising, consultation, serving on NGO boards, and networking.
- Love146 funds directly, and also connects with other potential donors.

What we require from our partners... accountability & transparency

- Initially, the partner submits a Project Proposal Application, with a budget and references.

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- Initially, the partner submits a Project Proposal Application, with a budget and references.
- Love146 does an Internal Review.
- Upon acceptance, the partner signs our most current Child Protection Policy.
- Partners are required to submit Quarterly Progress Reports.

Challenges we face with our partners...

- Proximity to the partner –limits what we can give, in terms of time; accountability and transparency, is sometimes difficult to follow up

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- Proximity to the partner –limits what we can give, in terms of time; accountability and transparency, is sometimes difficult to follow up
- Rural areas need the most capacity but have the least access to resources.
- Diversity of projects – consistent monitoring and evaluation is challenging

More challenges...

- The expected impedances when working in developing nations where infrastructure and services are less than standard

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- Inaccessibility to training / skills improvement
- Shortage of resources – personnel, funds, material goods, etc. for us and our partners

Who is the Tuck Student Consulting Services?

- Tuck Student Consulting Services (TSCS) is a student-run organization at the Tuck School of Business at Dartmouth that connects graduate business students with local businesses and non-profit initiatives through volunteer consulting projects. <http://clubs.tuck.dartmouth.edu/tscs/>

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- TSCS student teams works pro bono on key issues important to the organization.

Our goal:

- In Oct 2011, Love146 asked TSCS to help develop a strategy for engaging with NGO partners in Cambodia, which would include the following:
 - identification and selection of partners
 - partner onboarding and engagement, and
 - partner exit strategy
 - a reflection of best practices

Key Considerations for Success

- Practical
 - Needs to be intuitive, useful, simple to implement

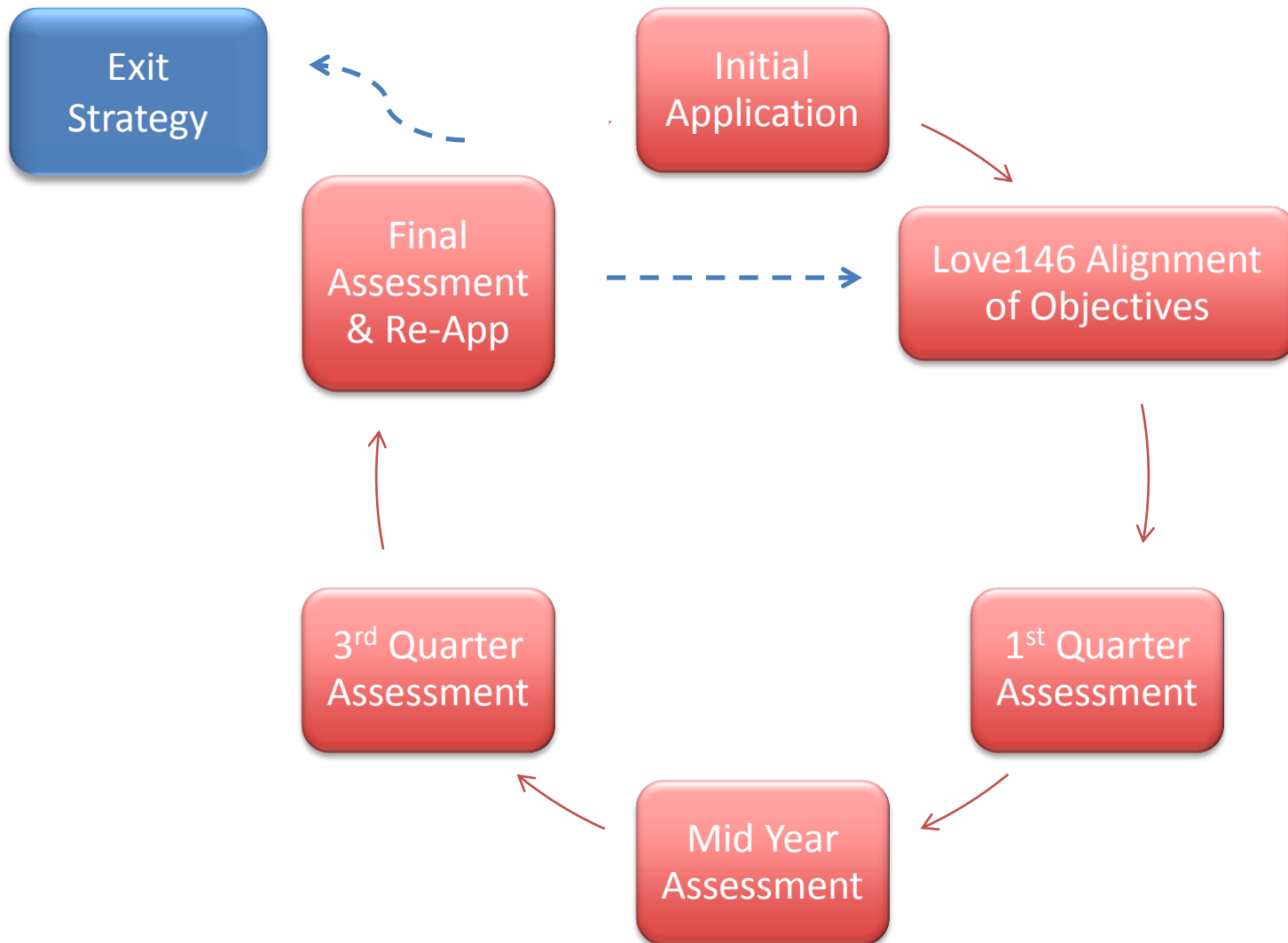
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- Practical
 - Needs to be intuitive, useful, simple to implement
- Consistent
 - Information collected must be comparable, quantifiable, and transparent
- Feedback
 - Ongoing tool to provide clear and ongoing support

Partner Lifecycle





Project Proposal Application

*Love146 is a registered public charity and a 501(c)(3) non-profit organization.
Love146 can only fund registered organizations or charities.*

Contact Information	Project Name	
	Organization	
	Primary Contact	
	Contact Address	
	Telephone #	
	Email Address	
	Project Information	Type of Project
Project Location		
Project Start Date		
Project Duration		
Overall Budget of Project		
Funding Amount Requested		
1. Please provide a brief description of the proposed Project (1-2 sentences).		
2. Please provide a brief description of the intended outcome(s) of the Project (1-2 sentences).		
3. Please briefly describe the motivation (and/or experience) that leads you to propose the Project (1-2 sentences).		
4. Please provide the name(s) of any collaborative partner(s) involved with the Project.		
5. Please provide the name(s) of any supporting partner(s) or institutional donor(s) who have committed to, or who have been approached to provide financial or other project support.		

I. PROJECT OVERVIEW

a) **IMPACT : Statement of Goals / Objectives**

Please describe up to four goals and objectives / intended outcome(s) of the proposed project including the results if effectively implemented.

For each goal, please describe the evaluative / monitoring methods to determine its success. Please be as specific as possible, referencing quantitative results to be expected if the project is effectively implemented, as well as timelines for achieving goals.

b) **EXECUTION**

Please describe your current strategies and methodologies for the following areas:

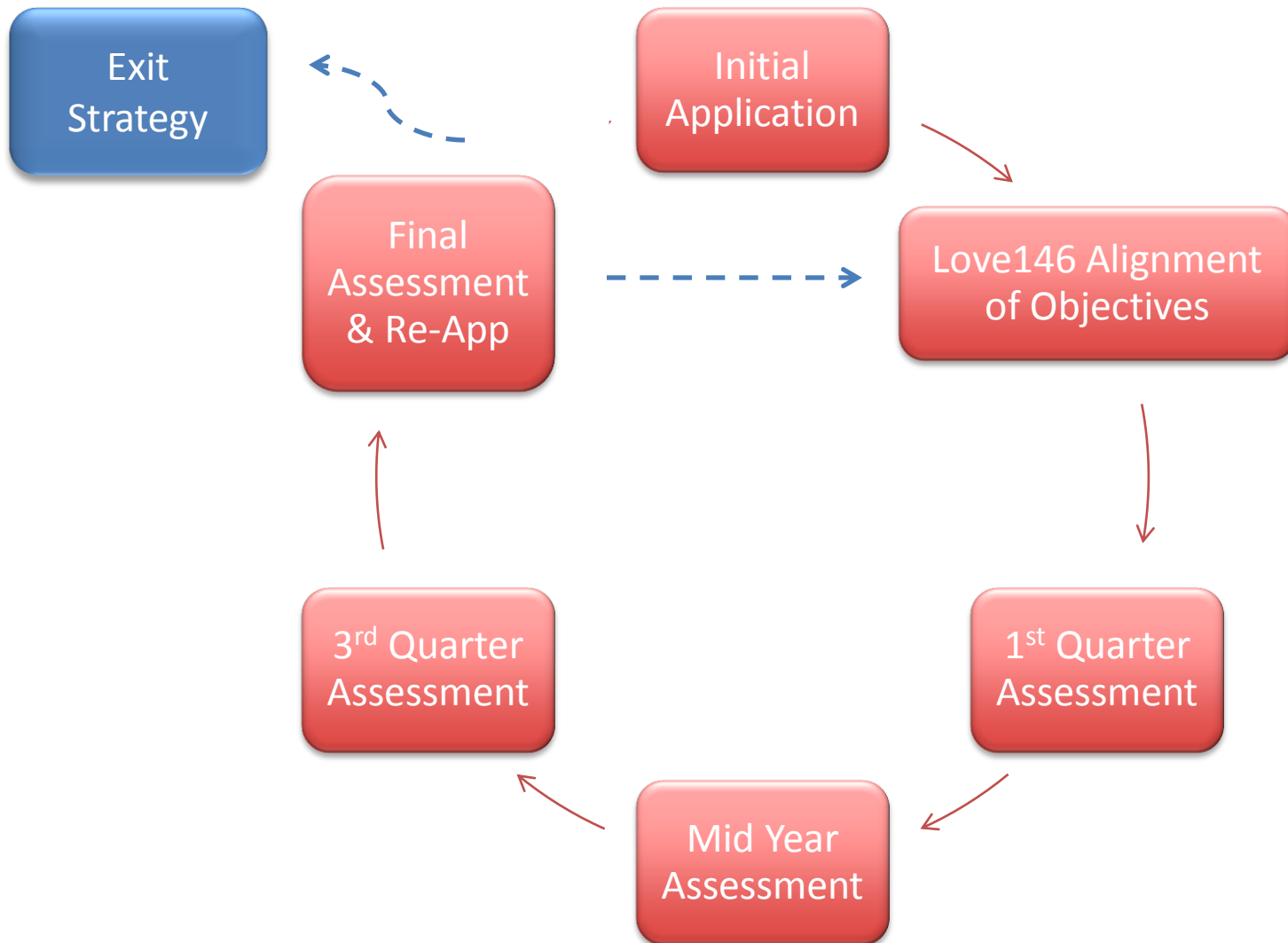
- **Needs and Priority Identification**
- **Monitoring and Evaluation**
- **Budget / Finances** (i.e. has this project/program been implemented according to the budget?)
- **Demonstration of Love146 Values** (Note: Describe efforts taken to demonstrate qualities associated with a depth of character – trustworthiness, compassion, dedication, etc.)

c) **GOVERNANCE**

Please describe your current strategies and methodologies for the following areas:

- **Organizational Strength** (i.e. leadership development, leadership succession planning, clarity of organizational structure and individual roles and responsibilities)
- **Community Outreach and Involvement** (Describe efforts taken to build and develop partnerships with other NGOs, communities, local government, etc.)
- **Leadership Development** (Provide examples of staff training, empowering beneficiaries, coaching community leaders, etc.)
- **Sustainability** (Describe efforts taken to develop long-term financial sustainability beyond Love 146's involvement)
- **Accountability** (Describe efforts taken to share challenges and success stories transparently and honestly. i.e. submitted all quarterly reports on time, collected surveys, shared unexpected challenges, etc.)

Partner Lifecycle





| Quarterly Progress Report

Please email report every three months from the start date of Love146 funding.

This report is meant to support Love 146 and its respective partners in evaluating progress. This information helps to create donor communications and track funding usage. This report should also serve as an objective tool for partners to examine their strengths and areas of improvement over time. Please be as specific as possible in your communications.

The report is divided into the following sections:

Section A – Objectives, Measures of Success, and Assessments

Section B – Anecdotes and Photos

Section C – Budget Breakdown

Section D – Development Plan

Section A of the report should be graded on a scale of 1-5 as documented below.

Score	Definition	Description
1	Does not meet objective	No evidence that this area is being addressed.
2	Attempts to meet objective	Evidence of some attention being given to this area, but processes are still informal and little progress has been made.
3	Partially meets objective	Evidence of significant improvement, however goals were not fully achieved.
4	Meets objective	Goals have been fully achieved.
5	Exceeds objective	Evidence of improvement above and beyond stated goals.

IMPACT				Weight	%
Key Performance Objectives		Period-End Achievement			
Strategic Objectives	Measurements	Self-Assessment	Love146's Overall Assessment		
Type: Child Protection <input checked="" type="checkbox"/> Child Aftercare <input type="checkbox"/> <hr/> Example: Expose girls, ages 7-12, to resources for developing economic self-sufficiency	1) Facilitate 10 career demonstrations involving local women per year 2) Help 30 girls per year find apprentice jobs within the community 3) Providing basic skill training for 100 girls per year	1) Facilitated total of 12 career demonstrations 2) Helped 25 girls secure apprenticeships 3) Provided basic skill trainings for a total of 85 individual girls, but many attended multiple workshops	Though organization did not fully meet all stated goals, their workshops were well attended – perhaps most importantly – many participants stayed involved throughout the entire year. Going forward, Love146 would like the organization to focus more on developing apprenticeship opportunities for participants.	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input checked="" type="checkbox"/> 3 <input type="checkbox"/> 4 <input type="checkbox"/> 5	

EXECUTION				Weight	%
Key Performance Objectives		Period-End Achievement			
Strategic Objectives	Measurements	Self-Assessment	Love146's Overall Assessment		
<p>Needs and Priorities Identification</p> <p>Example:</p> <p><i>Actively identify girls needing Protection away from sex slavery in the northeast region of Cambodia (i.e. 6 states)</i></p>	<p>1) <i>Open up a whistleblower hotline for locals to report suspicious cases;</i></p> <p>2) <i>For every state, send 2 volunteers/staff to visit and collect local child sex slavery information via interviews;</i></p> <p>3) <i>Based on information collected, compare data and decide on priority states.</i></p>	<p>1) <i>Opened up a hotline;</i></p> <p>2) <i>Allocated 3 volunteers/staff to each state;</i></p> <p>3) <i>Identified xx and xx as the priority states. Conducted.</i></p>	<p><i>Organization fully met all stated goals. Based on conversations, it appears that this year, the organization received overwhelming responses from volunteers and therefore was able to send more people to the field.</i></p> <p><i>Keep up with the good work.</i></p>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input checked="" type="checkbox"/> 4 <input type="checkbox"/> 5	

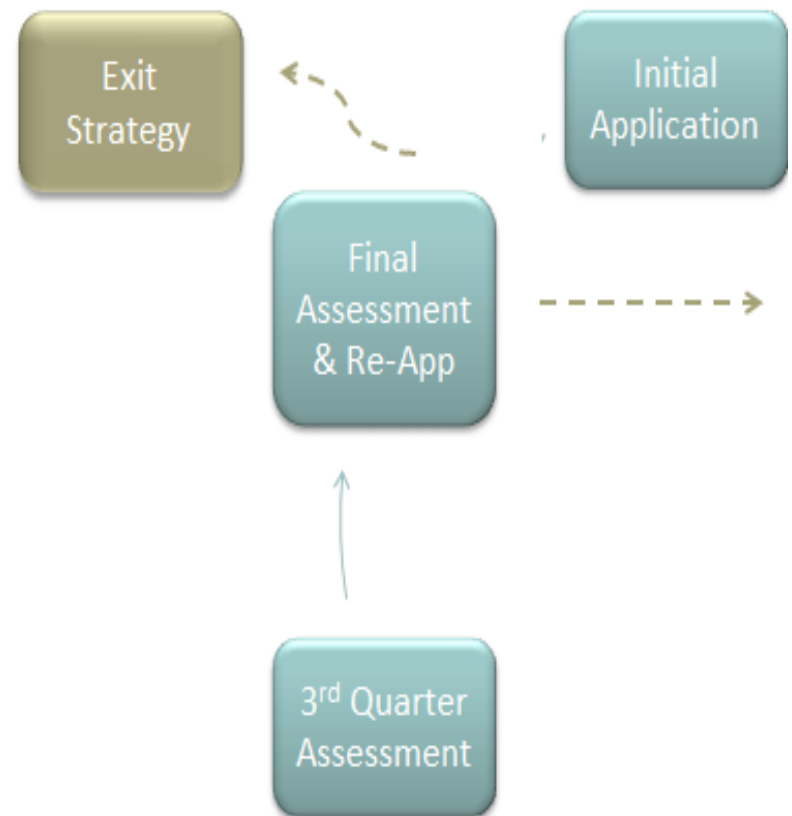
GOVERNANCE				Weight	%
Key Performance Objectives		Period-End Achievement			
Strategic Objectives	Measurements	Self-Assessment	Love146's Overall Assessment		
<p>Organizational Strength</p> <p>Example:</p> <p><i>Provide staff ongoing learning opportunities to facilitate their work performance.</i></p>	<p>1) <i>Provide two training sessions each year to staff members based on nature of projects they are working on;</i></p> <p>2) <i>Open up a discussion forum on the web for staff to voice their concerns and success stories in the projects.</i></p>	<p>1) <i>Successfully set up a web-based forum - "My stories". Staff posted their challenges and learning from various projects they worked on;</i></p> <p>2) <i>Conducted a joint session with peer organization- Chab Dai. Staff from both organizations had the opportunity to share their experiences.</i></p> <p>3) <i>Hosted two training sessions (one-week each) in the year for all staff members.</i></p>	<p><i>Organization fully met all stated goals, and exceeded expectation by promoting cross-learning opportunities from other peer organizations.</i></p> <p><i>Keep up with the good work!</i></p>	<input type="checkbox"/> 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> 4 <input checked="" type="checkbox"/> 5	

OVERALL EVALUATION						Weight %
Impact	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5	
Execution	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5	
Governance	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5	
Overall	<input type="checkbox"/> 1	<input type="checkbox"/> 2	<input type="checkbox"/> 3	<input type="checkbox"/> 4	<input type="checkbox"/> 5	100%
Additional Comments by Organization Evaluated			Additional Comments by Love146			

Exit Strategy and Conversation

Continuing on from the Partner Life Cycle...

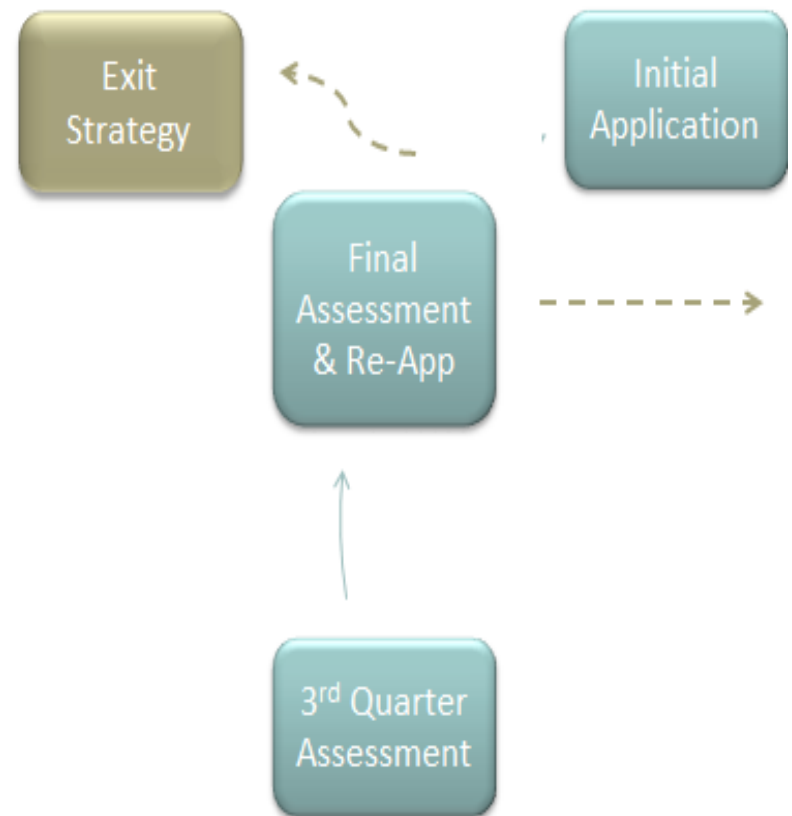
What happens when we need to have an “exit” conversation?



Exit Strategy and Conversation

Benefits of a new system:

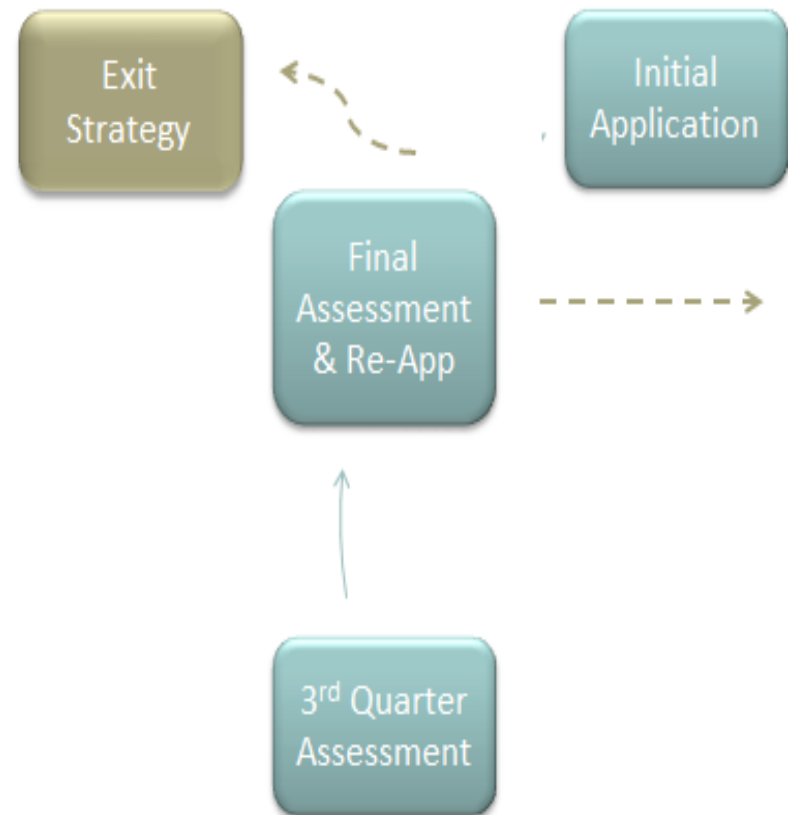
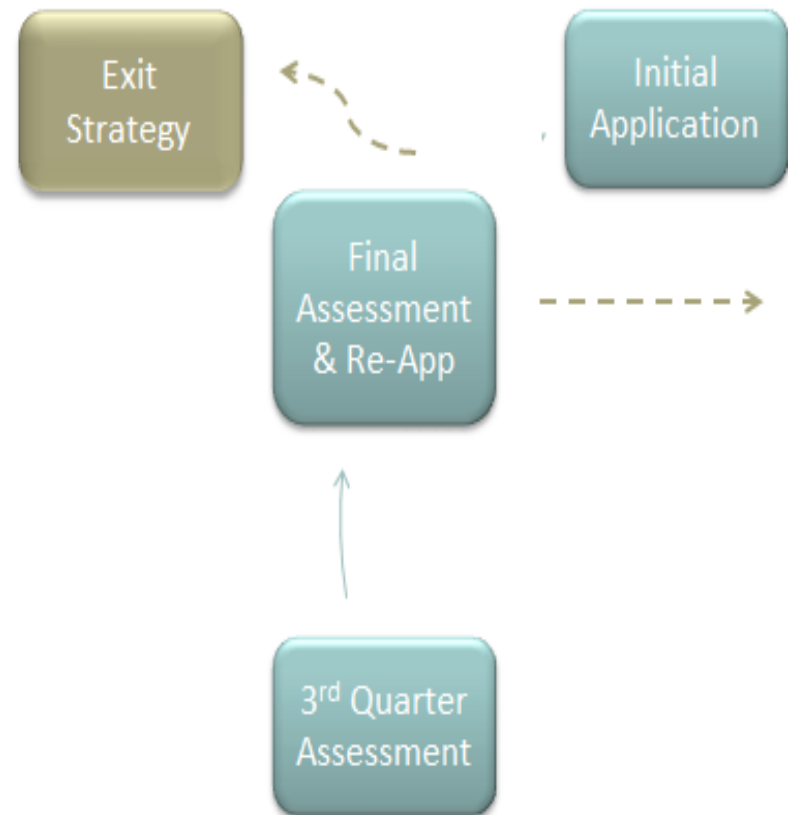
- Allows use of data from evaluation reports to take a strong and objective position



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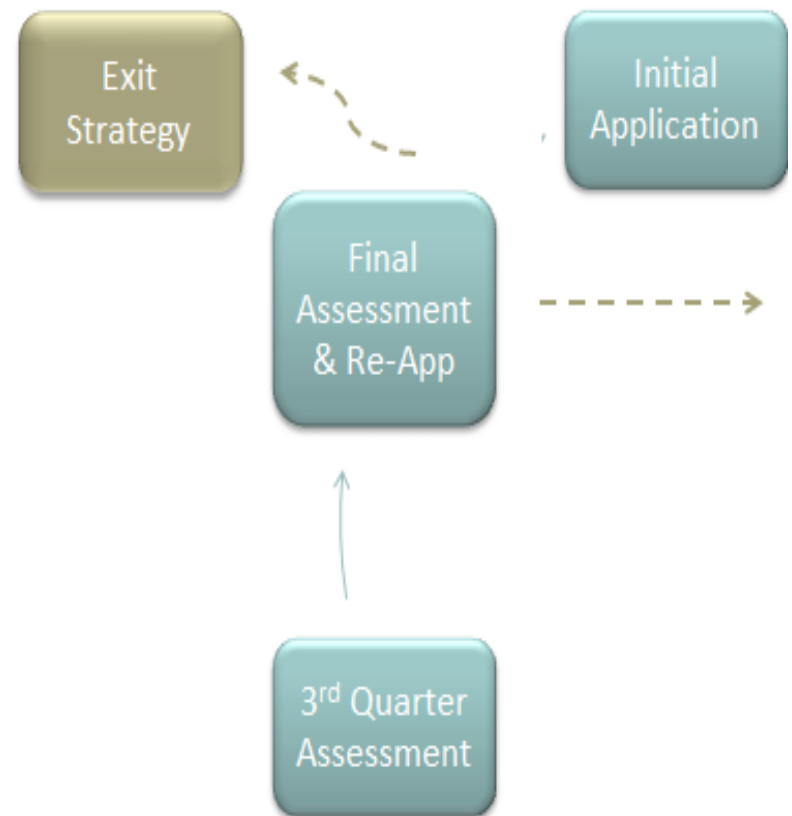
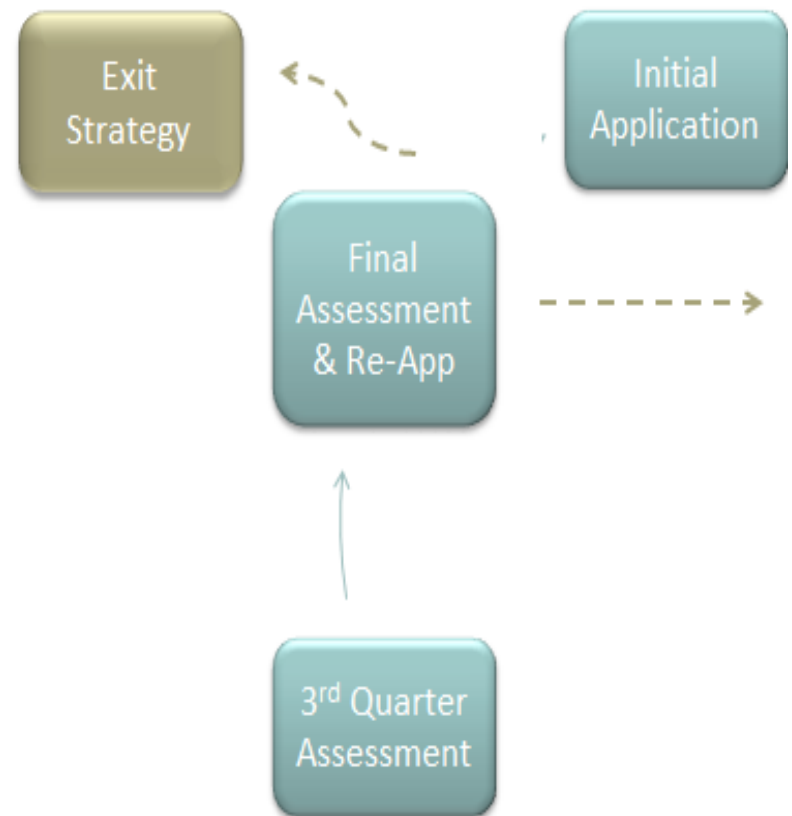
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- Highlights opportunities that the partner had to improve based on documented feedback



Exit Strategy and Conversation

Benefits of new system:

- Allows use of data from evaluation reports to take a strong and objective position
- Highlights opportunities that the partner had to improve based on documented feedback
- Offers structure and transparency for key changes that the partner would have to implement in order to successfully re-apply for funding



Thank you!

Stephanie Goins

- stephanie@love146.org
- www.love146.org
- For any forms or this ppt, feel free to email me.