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Keeping Employees "Positive And Pulling"

John Flocchini
Durham Ranches, Inc.

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Keeping Employees "Positive And Pulling"

John Flocchini
Durham Ranches, Inc.

- I. PERSONAL INTRODUCTION
- II. RANCH DESCRIPTION
 - A. Land--Size, Type & Productivity
 - B. Herd Information
 - C. Precipitation
- III. RANCH HISTORY
 - A. Purchase and Flocchini Family Involvement
 - B. Herd Origins
- IV. PEOPLE
 - A. #1 Resource and Most Underutilized
 - B. People Resource--our Weak Link
 - C. Team Management or Collaborative Style or Leadership
 - D. Goal Setting
 - 1) All Inclusive
 - 2) Quality of Life Importance
 - E. Team Meetings
 - 1) Content and Objective
- V. PLANNING PROCESS
 - A. Long Term or Mission Statement
 - B. Operational (5 year)
 - C. Annual (1 year)
 - 1) Action Steps
- VI. BENEFITS
 - A. Financial
 - B. Productivity
 - C. Individual Satisfaction