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## NF98-379 Ballpark Estimate of Retirement Financial Needs

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## Ballpark Estimate of Retirement Financial Needs

*Adapted by Kathy Prochaska-Cue, Extension Family Economist<sup>1</sup>*

Only 36 percent of workers have tried to determine how much they'll need to save for a comfortable retirement, says the seventh annual Retirement Confidence Survey sponsored by the American Savings Education Council (ASEC), the Employee Benefit Research Institute, and Matthew Greenwald & Associates. Of those who have tried, 24 percent of them still don't know how much they'd need to be secure in retirement.

To help plan retirement income, ASEC has developed a *Ballpark Estimate Worksheet*. The worksheet simplifies the process of determining how much you need to save assuming you want 70 percent of current income, you live to age 87, and you realize a constant real rate of annual return of 3 percent after inflation.

For example, Ann, a 35-year-old working woman, earns \$30,000 per year. To estimate her retirement needs using the *Ballpark Estimate*, Ann multiplies her current income by 70 percent to get \$21,000 as what she will need. She writes that figure in **line 1**. Since her income is \$30,000, she uses \$12,000 as an annual estimate of her Social Security income (**line 2a**). She expects no additional income, so she leaves **lines 2b and 2c** blank. To find out what amount she needs from other sources each year, she subtracts her expected income from her needed income (\$21,000 minus \$12,000 = \$9,000), and puts that figure on **line 2d**.

To find out how much she needs to save to have \$9,000 each year, Jane first determines she expects to retire at age 65. In checking the table in **section 3**, she finds her multiplier factor for a retirement age of 65 is 16.4. She multiplies \$9,000 by 16.4 to determine she needs to save a total of \$147,600 (**line 3**). She does not expect to retire before age 65 so she leaves **line 4 blank**.

Ann has saved \$2,000 in her 401(k) plan. Since she plans to retire in 30 years, she multiplies her savings by the factor for 30 years in section 5 to get \$4,800 (**line 5a**). She subtracts this \$4,800 from the total amount she needs (\$147,600) to find out how much she needs yet to save for retirement (\$142,800 from **line 5b**). To determine what she needs to save annually to get this amount, she multiplies \$142,800 by the factor for 30 years (0.20) in **section 6**. She finds she needs to save \$2,856 each year for the next 30

years to reach her goal of \$142,800.

Remember the assumptions noted earlier? Just one minor change can make a big difference in the bottom-line. ASEC suggests re-calculating retirement needs annually. **Ballpark Estimate** is just that, not a final calculation of retirement needs. And, the closer you are to retirement, the less helpful such ballpark figures will be. Seek the assistance of a qualified financial professional for a more detailed analysis.

Get a free copy of two ASEC publications, *The Power to Choose* and *How Do I Get There From Here?* by sending a self-addressed, stamped (78 cents in July 1998), business-size envelope to ASEC, address in footnote below.

## Ballpark E\$timate of Retirement Needs

This worksheet will give you an idea of the savings you'll need when you do retire.

- 1 **How much annual income will you need in retirement?** (To maintain your current level of living, multiply current annual income by .70.) \$ \_\_\_\_\_ (1)
- 2 **Subtract the income you expect to receive annually from:** \$- \_\_\_\_\_ (2a)  
**Social Security.** If you make **under \$25,000**, enter \$8,000; **\$25,00 - \$40,000**, enter \$12,000; **over \$40,000**, enter \$14,500.
- Traditional employer pension**, a plan that pays a set dollar amount for life, depending on salary and years of service (in today's dollars) \$- \_\_\_\_\_ (2b)
- Other** (part-time job, self-employment, investments, gifts, etc.) \$- \_\_\_\_\_ (2c)
- Total amount needed for each retirement year (line 1 minus 2a, 2b, 2c)** \$ \_\_\_\_\_ (2d)

*Next estimate how much money you need to save by retirement to provide what you'll need each year. Assumptions include you'll realize a constant real rate of return of 3% after inflation, live to age 87, and begin to receive income from Social Security at age 65.*

- 3 To **determine the total amount you need to save**, multiply the amount you need for each retirement year (**line 2d**) by the factor below. \$ \_\_\_\_\_ (3)  
**Age you expect to retire: 55 Your factor is: 21.0**

60	18.9
65	16.4
70	13.6
- 4 If you **expect to retire before age 65**, multiply your Social Security benefit from line 2a by the factor below. \$+ \_\_\_\_\_ (4)  
**Age you expect to retire: 55 Your factor is: 8.8**

60	4.7
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- 5 Multiply what **retirement savings you now have** by the factor below (money accumulated in a 401(k), IRA, or similar retirement plan). \$- \_\_\_\_\_ (5a)  
**If you want to retire in: 10 years Your factor is: 1.3**

15	1.6
20	1.8
25	2.1
30	2.4
35	2.8

40

3.3

**Total savings needed at retirement (line 3 plus line 4 minus line 5a):** \$+\_\_\_\_\_ (5b)

**Don't panic.** Figure compounding since not only will money earn interest, but interest will earn interest!

**6** To determine the **annual amount you'll need to save**, multiply the total amount you'll need (**line 5b**) by the factor below. \$+\_\_\_\_\_ (6)

<b>If you want to retire in:</b>	10 years	<b>Your factor is:</b>	.085
	15		.052
	20		.036
	25		.027
	30		.020
	35		.016
	40		.013

***The sooner you get started, the better off you'll be at retirement. Good luck!***

<sup>1</sup>Adapted with permission from "Get a Ballpark Estimate of Your Retirement Needs." (1998). American Savings Education Council, Suite 600, 2121 K Street NW, Washington, DC 20037-1896, Tel: (202) 775-9130, www.asec.org.

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