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A benefit-cost analysis decision framework for mitigation of disease transmission at the wildlife–livestock interface

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Abstract: The economics of managing disease transmission at the wildlife–livestock interface have received heightened attention as agricultural and natural resource agencies struggle to tackle growing risks to animal health. In the fiscal landscape of increased scrutiny and shrinking budgets, resource managers seek to maximize the benefits and minimize the costs of disease mitigation efforts. To address this issue, a benefit-cost analysis decision framework was developed to help users make informed choices about whether and how to target disease management efforts in wildlife and livestock populations. Within the context of this framework, we examined the conclusions of a benefit-cost analysis conducted for vampire bat (*Desmodus rotundus*) rabies control in Mexico. The benefit-cost analysis decision framework provides a method that can be used to identify, assemble, and measure the components vital to the biological and economic efficiencies of animal disease mitigation efforts. The framework can be applied to commercially-raised and free-ranging species at various levels of management – from detailed intervention strategies to broad programmatic actions. The ability of benefit-cost analysis to illustrate the benefits of disease management projects per dollar spent allows for the determination of economic efficiency of alternative management actions. We believe this framework will be useful to the broader natural resource management community to maximize returns on financial and other resources invested in wildlife and livestock disease management programs.

Key words: benefit-cost analysis, disease management, economics, livestock, wildlife

A NATURAL OUTCOME of human population growth has been the juxtaposition of human activities and enterprises with natural features of the environment, including wildlife habitat. Expanding zones of contact between animal agriculture (e.g., livestock, captive wildlife, and companion animals) and free-ranging wildlife have arguably led to increasing risks to animal health, both for domestic livestock and for wildlife populations (Rhyan and Spraker 2010, Miller et al. 2013).

Disease transmission at the wildlife–livestock interface has the ability to significantly impact

human health, threaten global trade and tourism, cause significant economic loss, and provide a potential mechanism for bio-terrorism. Evidence of these impacts can be seen through the examples of brucellosis, tuberculosis, avian influenza virus H5N1, foot-and-mouth disease (FMD), severe acute respiratory syndrome, human African trypanosomiasis, rabies, and anthrax.

Outbreaks of avian influenza virus H5N1 in Africa, Asia, and Europe resulted in an estimated loss to the poultry industry of \$10 billion in 2005, as well as the destruction or loss

of >200 million birds worldwide (FAO-OIE 2005, 2007). Epizootics of FMD in Taiwan and Great Britain illustrate the potentially devastating economic impacts of infectious disease transfer to livestock markets. In 1997, the number of FMD positive cases in Taiwan reached 1 million swine and >3.85 million animals were destroyed (Yang et al. 1998). The highly contagious nature of FMD led to an export ban on pork from Taiwan in March of 1997. Prior to the outbreak, the country exported >\$1.6 billion annually, accounting for 15% of global pork exports. Over a decade after the outbreak, Taiwan had not regained its high level of exports and had much lower hog populations, while the United States, Canada, and Denmark increased their pork export market share as a result (Blayney et al. 2006). A 2001 outbreak of FMD in Great Britain resulted in estimated losses of £3.1 billion to the agriculture and food production sectors with additional tourism losses at least as great. It has been estimated that if FMD were to enter the United States, the economic losses would range from \$12 billion to \$228 billion with >30% of domestic livestock destroyed depending on the size and level of containment of the outbreak (Paarlberg et al. 2002, Boisvert et al. 2012, Oladosu et al. 2013).

In the United States, 79% of the livestock diseases that are reportable to the World Organisation for Animal Health have a wildlife component associated with their transmission, maintenance, or life cycle (Miller et al. 2013). The pathway to economic impact of disease transmission at the wildlife–livestock interface, hereafter referenced as “the interface,” is usually from wildlife to livestock. But, the opposite case can become economically important when it helps maintain the disease reservoir in wildlife. A convergence of factors including land use changes, increasing frequency of contact between livestock and free-ranging wildlife, climate change, and the growth and intensification of livestock production have increased the need for a systematic process to understand the economics of controlling disease transmission at the interface (Jones et al. 2013). The monetary burden of disease transmission at the interface can be broadly divided into the impacts to livestock production, impacts to human and wildlife health, changes to consumption demand, and costs associated

with disease management or mitigation.

The interfaces between wildlife, domestic animals, and humans provide many avenues to create economic losses resulting from disease transmission. Often, the most direct immediate impact of wildlife disease transmission is the effect on livestock populations (Cleaveland et al. 2001, Tschopp et al. 2010, IFAH 2012, Narrod et al. 2012). Livestock morbidity and mortality cause direct losses within the livestock sector, and these losses in turn negatively impact economic sectors that are linked to livestock production. Additionally, consumer spending and tax revenue may be affected as prices and spending patterns change.

Human health impacts from zoonotic disease transmission can result from infectious contacts with wildlife or livestock, both of which may also exchange pathogens with one another prior to spillover into humans (Jones et al. 2013). Regardless of the pathway, the human health burden from zoonotic disease transmission has been well documented and includes death, illness, and disability (Cleaveland et al. 2001, Jones et al. 2013). Estimates of costs associated with these effects are available in the literature and can have broader economic implications as affected individuals, businesses, and governments reallocate resources to pay for treatment costs.

Consumers often react very quickly to real or perceived threats to human health and food safety and may avoid certain food products or tourist areas that are perceived as risky. These behaviors can be devastating to the economy. For example, in 2009, as pandemic H1N1 influenza spread into the United States, domestic pork consumption fell and exports from the United States decreased. Additionally, Russia and China, which represented almost 30% of the U.S. pork export market prior to the 2009 outbreak, banned the importation of certain types of pork products from the United States. As a result of reduced domestic pork consumption and declining pork prices, the U.S. pork industry lost an estimated \$270 million in income in the second quarter of 2009 (Johnson 2009).

The main purpose of disease management at the interface is to reduce or eliminate the risk of disease transmission from wildlife to livestock. Success can be measured as the damage (i.e.,

losses, costs, etc.) avoided or in terms of the number of protected individuals, including humans, livestock, wildlife, and companion animals (Kapos et al. 2008). Management strategies are diverse and focus primarily on livestock populations (e.g., biosecurity measures, vaccination, husbandry practices). However, a few examples exist of disease management in wildlife populations. These include bovine tuberculosis (bTB, caused by *Mycobacterium bovis*), bovine brucellosis (caused by *Brucella abortus*), and rabies (caused by *Lyssavirus* spp.).

Individual producer estimates of the benefits and costs of management strategies are crucial to disease control efforts to gain producer involvement in mitigation efforts. Individual producer resources are limited, and investment in disease management will depend on the size of the operation, available resources, intended market of the finished product, education level of the producer, and production technology (Hennessy 2005, 2007; Beach et al. 2007). However, within any private market, producers will choose to invest in a particular management strategy up to the point where the expected private marginal benefits equal the expected private marginal costs (Beach et al. 2007). By their very nature, private markets provide neither an incentive nor a mechanism by which producers would consider the greater social costs or benefits of their disease management actions. As a result, one would expect private producers to under-invest in management from a social point of view (McCarthy et al. 2003). Because the broader society would prefer greater investment in disease management, this outcome is referred to as a “market failure.”

Unlike individual producers, governments are expected to consider the total benefits and costs of disease transmission and mitigation. Disease management programs initiated by governments seek to achieve the optimal level of disease control by factoring in a broader set of components, including the impacts to overall disease containment in a region, impacts to wildlife and human health, and market impacts to consumers and the macroeconomy (Beach et al. 2007). Regardless of who initiates disease management at the interface, the economically efficient implementation of management efforts

requires a comprehensive understanding of savings derived from a reduction in disease transmission.

In this paper, we provide a decision framework for benefit-cost analyses of disease transmission mitigation at the wildlife–livestock interface. Our methodology considers the potential impacts of disease mitigation to public health, animal health, and the economic sectors of a particular region. We illustrate the use of this framework by applying it to a previously conducted benefit-cost analysis, which evaluated a variety of disease transmission management options for a specific disease.

Methods

Development of a benefit-cost analysis decision framework for disease management

A general decision framework was developed for conducting benefit-cost analyses of management actions designed to reduce the risk of disease transmission at the wildlife–livestock interface (Figure 1). This framework is designed to measure and compare the value of management actions in terms of the direct benefits to impacted sectors (livestock, wildlife, humans, and their companion animals) and costs resulting from the management actions chosen to mitigate disease transmission in wildlife and livestock populations. When attempting to reduce disease transmission at the interface, wildlife and livestock managers are faced with a suite of management options. Livestock-focused management options include confinement of livestock or exclusion of wildlife through fencing or other means, improving biosecurity of farms, culling, livestock vaccination/treatment, and other husbandry practices (e.g., separation of sick animals) to manage disease. Wildlife-focused management options include population reduction, wildlife vaccination, and hazing of wildlife from livestock use areas. All disease management strategies have costs. The goal of these strategies is to reduce the probability of disease transmission at the interface, so the costs may be partially or completely offset by the value of reduced damage.

To measure economic efficiency, the framework allows for the quantitative

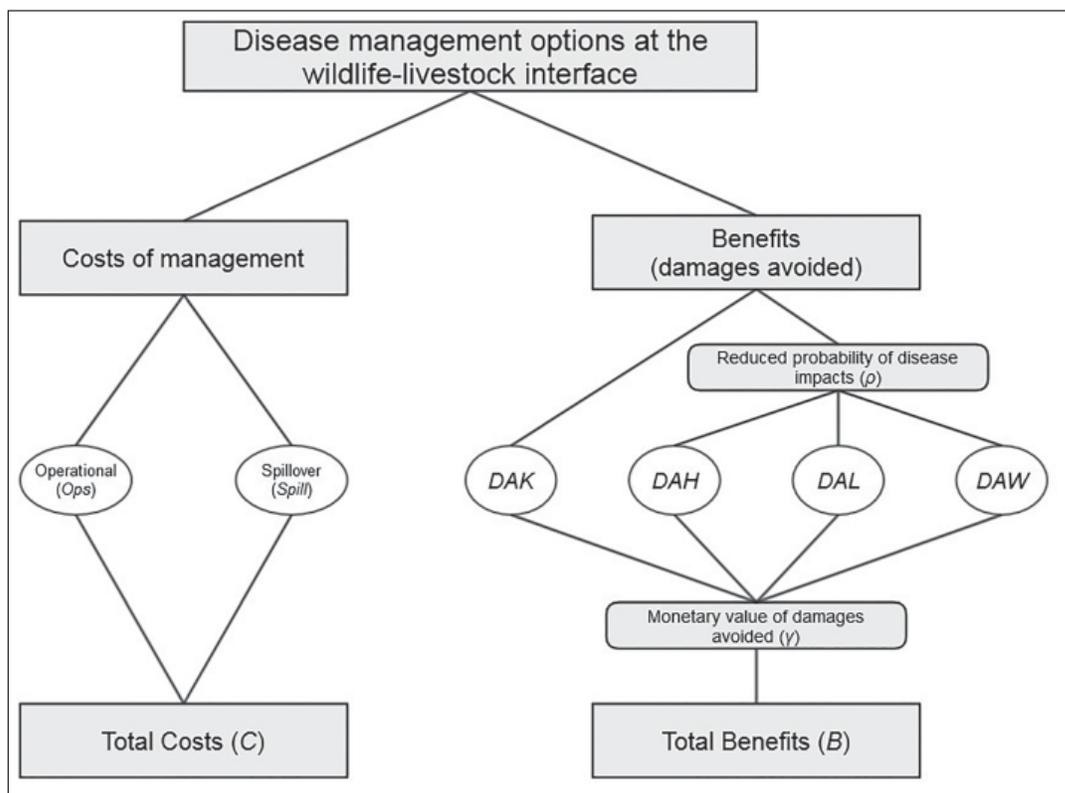


Figure 1. Decision-making framework for benefit-cost analysis of disease management options at the wildlife–livestock interface. Benefits (damages avoided) consist of consumption demand losses avoided (DAK), human health losses avoided (DAH), livestock losses avoided (DAL), and wildlife losses avoided (DAW).

or qualitative comparison of alternative management strategies resulting in reduced disease transmission between wildlife and livestock populations. Benefit-cost analysis is a commonly used tool to evaluate program activities by identifying and comparing the benefits and costs of alternative management efforts (Nas 1996). Another metric, cost-effectiveness analysis, may be used when benefits of alternate management programs are similar but difficult or impossible to monetize (Boardman et al. 1996). For example, cost-effectiveness analysis would be appropriate for a disease management project that captures the costs and number of animals saved associated with each management effort but is unable to make any animal valuation estimates. Economic efficiency is achieved through the management approach that produces the greatest net present value of the benefits (Cullen et al. 2001; Engeman et al. 2002, 2003; Cullen et al. 2005; Caudell et al. 2010; Laycock et al. 2011).

Determining management costs. Costs (C_i),

driven by management actions ($i = 1, \dots, n$), are often more straightforward to quantify than benefits (Shwiff et al. 2013a). The general category of management costs associated with wildlife disease transmission mitigation can be broken down into operational (*Ops*) and spillover (*Spill*) costs (Figure 1), represented by:

$$C_i = Ops_i + Spill_i$$

Operational costs represent the financial costs of project implementation and typically involve land purchase/lease, land management, equipment, labor, supplies, planning, negotiating, and other costs crucial to project completion and management. These costs can be obtained by keeping financial records of all aspects of expenditures related to the project for a post-project assessment of costs. Spillover costs are burdens external to a project and can include costs that arise from reduced agricultural production, lost recreational opportunities, loss of competing species or habitat, increased human conflicts, and other

forgone uses of impacted wildlife species (Naidoo et al. 2006).

Assigning benefit values. Estimating the total benefits of preventing or reducing disease spread from wildlife to livestock requires quantification of market and non-market goods and services. An accepted methodology for determining these values is the damage avoided method, which uses the value of resources saved as a measure of benefits provided by the disease management program. In the current context, loss avoided is a function of 2 things: 1) impacts of a disease on livestock and/or wildlife in the absence of any management intervention, and 2) how effectively a particular management option in either wildlife or livestock reduces the probability (ρ) of disease impacts. Disease impacts may be estimated using stochastic simulation models or deterministic models, either in advance of an outbreak or after the outbreak occurs. Discussion of the factors that play a role in disease impacts are outside the scope of this manuscript, but include affected livestock and wildlife species, disease prevalence and susceptibility of host populations, contact rates between potential hosts, pathogen virulence and transmissibility, severity of clinical infection, presence of reservoir and carrier species, zoonotic potential, and the effectiveness of particular management options. The general framework presented in Figure 1 allows users to insert underlying equations and assumptions to parameterize the framework's variables.

Damage avoided (benefits) consist of 4 general components: consumption demand losses avoided (DAK), human health losses avoided (DAH), livestock losses avoided (DAL), and wildlife losses avoided (DAW), and their monetary valuations, γ . This relationship is represented by the following equation, where $i = 1, \dots, n$ represents the management actions being evaluated.

$$\beta_i = \gamma_K(DAK_i) + \gamma_H(DAH_i) + \gamma_L(DAL_i) + \gamma_W(DAW_i)$$

For example, if 2 management options are being considered—1 in wildlife populations (e.g., vaccination) and 1 in livestock populations (e.g., fencing)—then β_{WV} would represent the benefits derived from the 4 components (DAK , DAH , DAL , DAW) through vaccination of wildlife populations, while β_{LF} would measure

the benefits derived from fencing around livestock facilities.

Damage avoided valuation (γ) is dependent upon the component being valued. Valuation of consumption demand losses avoided (γ_K) is a function of reduced consumption demand (domestic and international) for livestock products due to real or perceived threats to human health or food safety. This variable represents a reduction in quantity demanded (a shift in the demand curve) for the affected commodity and can be quantified by a change in consumer surplus with special care taken to avoid any possible double counting. The ability of individual consumers to substitute away from certain livestock products, as well as consumer taste and preferences, influence the size of this variable. Export bans, supply constraints, and movement restrictions can affect consumer ability to purchase the livestock product.

Valuation of human health loss avoided (γ_H) is a function of disease morbidity and mortality in humans and direct and indirect costs of disease management. We include companion animals in this variable. Therefore, if the disease is not zoonotic, this variable will reflect only companion animal costs. Direct costs include medical treatment expenses and reduced quantity and quality of human health (Jones et al. 2013). Many established methods exist to value direct losses to human health including quality-adjusted-life years (QALY), disability-adjusted-life years (DALY), or value-of-statistical life (VSL; Shwiff et al. 2013b). Both QALY and DALY measurements are expressly designed to estimate the impacts to human health as a result of disease burden. VSL provides a measure of the marginal value of a change in human mortality risk. Indirect costs include lost work time and companion animal impacts (Shwiff et al. 2007).

In terms of disease transfer at the interface, livestock losses are commonly reported as the most significant source of economic impact (IFAH 2012). Livestock mortality (γ_L) loss is based on the market value of the animal at time of death while morbidity loss can be calculated from the value of reduction in weight, decreased production, or increased veterinary costs.

Given that free-ranging wildlife typically do not have defined market values, valuation of

wildlife (γ_w) can occur through survey methods, such as the contingent valuation method and travel cost method (TCM), as well as non-survey methods, such as benefit-transfer. The contingent valuation method is a survey-based, stated preference approach to estimate use and existence values associated with wildlife species (Kotchen and Reiling 1998). This method solicits responses from individuals regarding their willingness to pay for increased wildlife populations. By varying the amount that respondents are asked to pay, a social value of the outcome is constructed (Loomis 1990). TCM is another survey approach, which uses costs incurred for travel to quantify demand for recreational activities linked to a species of interest (Kotchen and Reiling 1998). TCM is based on the idea that as some environmental amenity changes, the amount that people are willing to pay to use it will change, and that the change in willingness to pay is revealed by a change in travel costs. The benefit-transfer method relies on benefit values derived from the contingent valuation method and TCM studies in 1 area, which can be transferred to similar species at another location while adjusting the values for differences in incomes or prices between locations.

Benefit-cost ratios. Combining the relevant information on benefits and costs allows the calculation of benefit-cost ratios (BCRs). Net benefits can be calculated by subtracting the denominator from the numerator.

$$BCR_i = \frac{B_i}{C_i} = \frac{\gamma_K(DAK_i) + \gamma_H(DAH_i) + \gamma_L(DAL_i) + \gamma_W(DAW_i)}{Ops_i + Spill_i}$$

BCR estimates of >1.0 , or positive net benefits, indicate that the proposed management actions would be economically efficient.

Application of the framework to vampire bat rabies in Mexico

Vampire bat rabies causes significant impacts within its endemic range in Mexico. Animal testing costs, post-exposure prophylaxis costs, human mortality risk, and cattle losses comprise most of the economic costs associated with vampire bat-transmitted rabies in Mexico (Arambulo and Thakur 1992). Mitigation of the impacts can be achieved by 2 approaches: cattle vaccination and vampire bat population control. Anderson et al. (2012)

conducted a benefit-cost analysis to evaluate these 2 mitigation strategies. We examined the methodology and conclusions of that analysis within the context of our framework.

Inclusion of specific benefits and costs depend on who is given standing, or whose perspective is being considered. In this case, private benefits and costs are those that accrue to livestock producers. A broader examination of the social benefits and costs considers not only impacts to producers, but also reductions in the use of human post-exposure prophylaxis and animal tests, which benefit individuals not necessarily involved in livestock production. To account for uncertainty in the true value of these parameters, Anderson et al. (2012) conducted Monte Carlo simulations, estimating a range of parameter values. These variables were applied to our benefit-cost analysis decision framework and are presented in Table 1, along with the analogous variables used in our framework. The benefit-cost analysis framework applied to this data is presented in Figure 2.

Three vampire bat rabies management scenarios are considered in this study. In the first, the producer is given standing so only the costs from cattle pre-exposure vaccination and the benefits derived from that vaccination are factored into the decision making process. Producer management costs are operational and consist of the total quantities of vaccine, coolers, ice, and fuel multiplied by their prices (Ops_L). Benefits are based on the cattle population (N) and the market price of cattle (γ_L) as well as the reduction in disease impacts (ρ_L), which is a function of rabies-related cattle mortality (M) and vaccine effectiveness (V).

The benefit-cost ratio (BCR) for the producer is determined by the following equation:

$$BCR_L = \frac{B_L}{C_L} = \frac{\gamma_L(DAL_L)}{Ops_L} = \frac{\gamma_L(\rho_L * N)}{Ops_L}$$

From a social perspective, there are 2 publicly funded strategies available to mitigate vampire bat rabies disease impacts. First, vampire bat populations can be reduced to decrease the likelihood of vampire bat contact with humans and animals, consequently reducing the number of post-exposure prophylaxis and animal tests. Second, public funding could be used to control vampire bat populations as well as subsidize cattle vaccination, which would reduce the number of post-exposure prophylaxis and

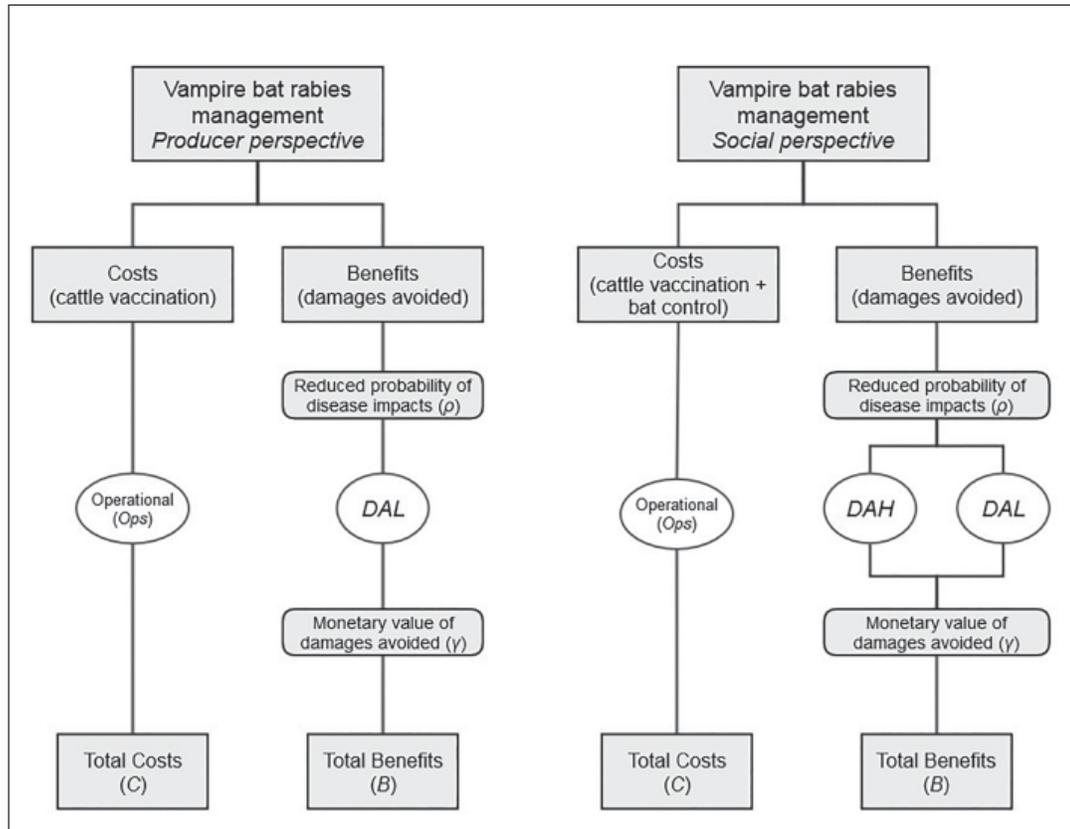


Figure 2. Benefit-cost analysis framework for vampire bat rabies management from producer and social perspectives. *DAH* indicates human health losses avoided; *DAL* indicates livestock losses avoided.

animal tests and would reduce cattle mortality. The first option is characterized by:

$$BCR_W = \frac{B_W}{C_W} = \frac{\gamma_H(DAH_W)}{Ops_W} = \frac{\gamma_{pep}(\rho_H * Q_{pep})}{Ops_W}$$

The second option combines management of livestock and wildlife populations and is characterized by the following equation. Because livestock vaccination is subsidized in this scenario, the social benefits of reduced animal tests are included.

$$BCR_{L,W} = \frac{B_{L,W}}{C_{L,W}} = \frac{\gamma_L(DAL_L) + \gamma_H(DAH_W)}{Ops_L + Ops_W} = \frac{\gamma_L(\rho_L * N) + \gamma_{pep}(\rho_H * Q_{pep}) + \gamma_{AT}(\rho_{AT} * Q_{AT})}{Ops_L + Ops_W}$$

Results

Anderson et al. (2012) calculated benefit-cost ratios for 3 alternative vampire bat rabies mitigation programs: a private option in which livestock producers bear the cost of rabies

mitigation and reap the benefits, and 2 social options in which costs and benefits extend beyond producers to the broader society. The first social option involved vampire bat control, and the second option added subsidized cattle vaccination.

Under the private mitigation scenario, mean benefit-cost ratios ranged from 6.42 to 6.64 for the producer, indicating that for every \$1 the producer spent to vaccinate cattle, >\$6 in benefits were received. In other words, the return to producers in terms of reduced cattle mortality was >6 times the investment in vaccination. Clearly, from the producer's perspective, vaccinating cattle to reduce livestock mortality is economically efficient.

Benefit-cost ratios for the first social management option, bat population reduction, ranged from 0.36 to 0.38. This result indicated economic inefficiency in that for every \$1 spent on the program, <\$1 was returned in benefits. In contrast, including all the benefits and costs accrued by managing vampire bat rabies in both

Table 1. Variables used by Anderson et al. (2012) with analogous benefit-cost analysis framework variables.

Anderson et al. variables		Benefit-cost analysis framework variables	
Variable	Description	Variable	Description
N	Cattle population	N	Cattle population
M	Cattle mortality rate	ρ_L	Decrease of cattle disease impacts as a result of livestock vaccination
V	Vaccine effectiveness	ρ_{PEP}	Decrease in disease impacts to humans as a result of bat control
PEP	% PEP avoided	ρ_{AT}	Decrease in disease impacts to humans as a result of vaccine subsidies
AT	% AT avoided	γ_L	Market price of cattle
P_n	Market price of cattle	γ_{PEP}	Price of PEP
P_{pep}	Unit cost of PEP	γ_{AT}	Price of AT
P_{at}	Unit cost of animal tests	Q_{PEP}	Quantity of PEP
Q_{pep}	Quantity of PEP	Q_{AT}	Quantity of AT
Q_{at}	Quantity of animal tests		
P_v	Unit cost of vaccine		
Q_v	Quantity of vaccine		
P_c	Unit cost of coolers	Ops_L	Livestock vaccination program cost
Q_c	Quantity of coolers		
P_i	Unit cost of ice		
Q_i	Quantity of ice		
P_f	Unit cost of fuel		
Q_f	Quantity of fuel		
B	Bat control program cost	Ops_W	Bat control program cost

wildlife and livestock populations returned mean BCRs that ranged from 6.32 to 6.52.

Using our framework to map out the pathways by which benefits are derived and costs incurred allows for the straightforward understanding of variables involved in the determination of economic efficiency. When only operational costs and benefits to livestock and/or human health are considered, the results clearly indicate that the economically efficient management of vampire bat rabies consisted of intervention on the livestock side of the interface. This was the case whether rabies management is undertaken by producers or in

the public sector. Intervention on the wildlife side of the interface is economically inefficient. Insight is gained through the framework in that results can be framed in the context of omitted components, and policy makers can determine the validity of the results given their valuation of the relative importance of the omitted variables. In this analysis, the impacts to consumer demand as well as the overall impact of rabies to vampire bat populations are likely to be negligible; therefore, even with the inclusion of information regarding these variables, the results are expected to remain valid.

Discussion

This manuscript provides a systematic framework to evaluate objectively the economic efficiency of methods to mitigate disease transmission at the wildlife–livestock interface. This method allows for comparisons of multiple management strategies across regions, diseases, types of livestock, and wildlife species. The utility of this framework is its flexibility; the general components that should be present in a benefit-cost or other economic analysis of disease management strategies are provided. Users can insert underlying equations and assumptions to inform the framework's variables. Modeling software can be used to simulate factors such as probability of disease transmission, estimates of morbidity and mortality losses for a particular disease, susceptibility of livestock populations, probability of pathogen transmission, likelihood of clinical infection, and others.

Conversely, the framework can be simplified in the absence of sophisticated parameter estimates. This approach can be used to provide more qualitative estimates of the components in the framework to obtain a less rigorous estimation of potential impacts and management costs. The level of rigor provided by the framework is a function of data availability. Additional flexibility in the framework allows it to be adapted to other settings, for example, to examine impacts at the wildlife–human interface or the wildlife–companion animal interface. This analysis focuses primarily on quantifying the impacts of disease transmission from wildlife to livestock; however, disease transmission from livestock to wildlife can also have costly implications.

Livestock production in the United States is interconnected and concentrated. Disease threats to food safety or livestock health have the potential to quickly ripple through a region, pushing impacts beyond livestock producers to the entire U.S. economy. Additionally, real or perceived risks to human health including direct contact with diseased animals as well as consumption of contaminated meat, dairy, or poultry products may result in broader economic impacts, some of which may be long lasting.

Management implications

Tighter budgets and increased fiscal scrutiny

have resulted in limited resources to mitigate disease threats in the United States, emphasizing the need to use these resources efficiently by employing management strategies that will provide the biggest return on investment. The benefit-cost analysis framework described here can be used to identify, assemble, and measure the components critical to the economic efficiency of animal disease mitigation efforts. In many cases, a lack of data, or inability to quantify benefits, may drive economic analyses toward a simpler method, such as cost-effectiveness analysis. Given the importance and potential impacts of disease transmission at the wildlife–livestock interface, we created this methodology to aid in maximizing the return on resources invested in disease management programs.

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