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Wills

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Tenancy

Costs

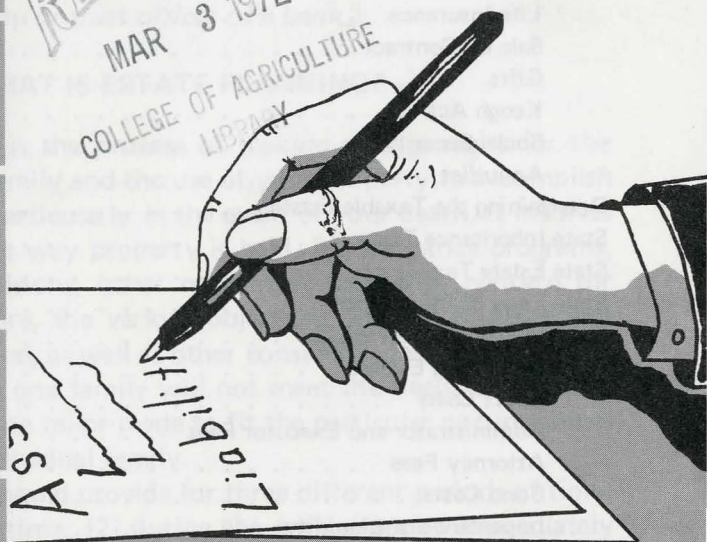
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Estate Planning

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CONTENTS

	Page
Introduction	3
What is Estate Planning	3
Objectives of Estate Planning	4
Who Should Make an Estate Plan	5
Descent and Distribution of Property in Nebraska if No Will is Made	5
How Do You Make an Estate Plan	9
Instruments Which Can be Used in Estate Planning	9
Wills	10
Different Ways of Holding Property	10
Joint Tenancy	11
Tenancy-in-Common	14
Partnership	15
Corporations	16
Life Estate	17
Power of Appointment	18
Trusts	19
Life Insurance	20
Sale by Contract	21
Gifts	22
Keogh Act	23
Social Security	24
Annuities	24
Determining the Taxable Estate	24
State Inheritance Taxes	25
State Estate Tax	27
State Laws of Inheritance	27
Steps in Probating an Estate	27
Costs of Settling Estates	31
Court Costs	31
Administrator and Executor Fees	31
Attorney Fees	31
Bond Costs	32
Importance of Liquidity	32
Examples of Tax Consequences	32
Summary	39

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Estate Planning

Philip A. Henderson¹ & Curt Bromm²

INTRODUCTION

Most people are reluctant to talk about death or any of its consequences as it relates to themselves. Nevertheless, it is a reality from which no one escapes and sooner or later its consequences must be reckoned with. By the same token, any property acquired by an individual during his lifetime will eventually pass into the hands of other people.

This publication explains what is meant by estate planning, what it involves, why it is important, and some of the tools which can be used to develop a good plan.

(The discussion is necessarily simplified since estate planning requires detailed knowledge of federal and state laws pertaining to inheritance, gifts, and taxes. It is not a do-it-yourself type of job. Anyone thinking of developing an estate plan should seek the counsel of an attorney or trust officer of a bank.)

WHAT IS ESTATE PLANNING?

Estate planning is the process of making arrangements for the well-being of your family and the use of your property to accomplish desired objectives, particularly in the event of your death. It involves property owned, the way property is held, life insurance programs, social security provisions, other retirement programs, concern for your children's future, the various objectives which a husband and wife may have in mind, as well as other considerations.

A plan that fits one family will not meet the needs of another. Each plan needs to be tailor-made to fit the particular circumstances surrounding each individual family.

An estate plan should provide for three different periods of time: (1) during your lifetime; (2) during the critical period immediately after your death; and (3) the longer run period of adjustment which follows.

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During the period immediately following your death, there will be financial demands on your estate to cover things such as costs of a last illness, funeral expenses, claims of creditors, estate administration costs, and state and federal taxes. Careful planning is needed to be reasonably certain there will be liquid assets available to meet these demands. Too often the estate is forced to sell some of its assets at a sacrifice to meet expenses.

During the third period, the surviving spouse needs financial security. You may want to regulate the amount of property going to the wife and children or the time at which property is actually placed under their control.

OBJECTIVES OF ESTATE PLANNING

Objectives of families vary but some of the more common ones are:

1. Provide for surviving spouse.
2. Provide adequate income for the parents during retirement years.
3. Transfer property to children or other heirs with maximum savings of taxes, legal fees, and court costs.
4. Equitable (but not necessarily equal) treatment of heirs.
5. Keep the farm (or other property) in the family.
6. Help a son, daughter, or son-in-law get started in business.
7. Make sure property goes where you want it to go.
8. Provide for the education of minor children.
9. Make arrangements for guardians for children.
10. Provide enough readily available money to meet costs associated with estate settlement.

If one child plans to carry on the business, your plan should be designed to help him do so with a minimum of financial hardship consistent with equitable treatment of other heirs. If more than one of the heirs is to be directly and jointly involved in the farming operation, consideration should be given to where responsibility for management will rest. This need not be incorporated in the written plan unless desired.

Insofar as possible, splintering off parcels of land should be avoided if the farm is to be kept in the family and operated by one of the heirs. However, you may want all of the children or other heirs to share in the mineral rights.

WHO SHOULD MAKE AN ESTATE PLAN?

Far too often people take the attitude that there's no point in worrying about transferring property until death is imminent or at least not until one is about ready to retire. This is unfortunate. Suppose death occurred before you had made any kind of an estate plan—not even a will. Would you want your property distributed the way Nebraska state laws provide? Figure 1 summarizes the provisions of Nebraska state laws governing the distribution of property in the absence of a valid will.

Figure 1. Descent And Distribution Of Property In Nebraska, If No Will Is Made^a

THE DECEASED LEAVING	RECIPIENTS	UNPROVIDED FOR
Husband or wife not the parent of all the children of the deceased and there are one or more children or the issue of one or more.	Wife or Husband - 25% Children and Issue of Deceased Children - 75%	Father and mother, brothers and sisters, some lineal descendants and next of kin, daughters-in-law, friends, charity, etc.
Husband or wife, parent of all the children of deceased, and there are two or more children, or one child and the issue of one or more.	Wife or Husband - 33 1/3% Children and Issue of Deceased Children - 66 2/3%	Father and mother, brothers and sisters, some lineal descendants and next of kin, daughters-in-law, friends, charity, etc.
Husband or wife who is the parent of all the children of the deceased and there is only one child or issue of a deceased child.	Wife or Husband - 50% Child or Issue of Deceased Child - 50%	Father and mother, brothers and sisters, some lineal descendants and next of kin, daughters-in-law, friends, charity, etc.
Husband or wife, no children nor issue of any deceased children.	Wife or Husband - 50% Father and Mother - 50%	Brothers and sisters, next of kin, daughters-in-law, friends, charity, etc.
Husband or wife, no issue, no father or mother.	Wife or Husband - 50% Brothers and Sisters and Children of Deceased Brothers and Sisters - 50%	Some next of kin, daughters-in-law, friends, charity, etc.
Husband or wife, no issue, no father, mother, brother or sister.	Wife or Husband - 50% Next of Kin - 50%	Some next of kin, daughters-in-law, friends, and charity.
Husband or wife, no issue, no father, no mother, no brother or sister, nor other blood relative.	Wife or Husband - 100%	Daughters-in-law, friends, charity, etc.
No husband or wife.	Children and Issue of Deceased Children - 100%	Father and mother, brothers and sisters, some lineal descendants and next of kin, daughters-in-law, friends, charity, etc.
No husband or wife or children.	Lineal Descendants - 100%	Brothers and sisters, some lineal descendants and next of kin, daughters-in-law, friends, charity, etc.
No husband or wife or issue.	Father and Mother - 100%	Brothers and sisters, next of kin, daughters-in-law, friends, charity, etc.
No husband, wife, issue, father or mother.	Brothers and Sisters and Children of Deceased Brothers and Sisters - 100%	Some next of kin, daughters-in-law, friends, charity, etc.
No husband, wife, issue, father, mother, brother, or sister.	Next of Kin - 100%	Daughters-in-law, friends, charity, etc.
No husband, wife, issue, father, mother, brother, sister or next of kin.	State - 100%	Daughters-in-law, friends, charity, etc.

NOTE: Personal property is distributed in the same way as real property, except for allowing family support for a maximum of one year and for allowing the surviving spouse or children the wearing apparel, ornaments, household furniture, exempt property and other property not to exceed \$200 in value. Also, a surviving spouse may have an interest in a homestead.

^aTaken from material prepared by Henry Grether, Dean of Law College, University of Nebraska.

Young couples are inclined to say they don't need any kind of an estate plan since they don't have enough property to make any difference. But how about your children? Do you want something to say about who might be their guardian in case both you and your spouse were killed? Or do you want to leave the appointment of a guardian up to the court? And what about your car or the money you have in the checking account or savings account? If something happens to you, will this go to your wife or would it be divided some other way? How do you want it to be? Who will administer your estate—a stranger? Even the young couple with very little property needs to think about how they hold title to what little property they do have. A will should be considered a "must."

There are other reasons for young people to do some estate planning. Thinking about the future and some of the financial needs in years to come may help give them an incentive to start some kind of a savings program. A savings program started early and contributed to on a regular basis snowballs into an amazingly large amount over a period of years. It can have an important bearing on the ease of meeting future educational costs or on the realization of other objectives such as retirement income. Time is your ally if you give it a chance. Figures 2 and 3 show how savings can compound.

Everyone needs to give some thought to the financial needs of retirement years. Aside from the effects of inflation, the amount of

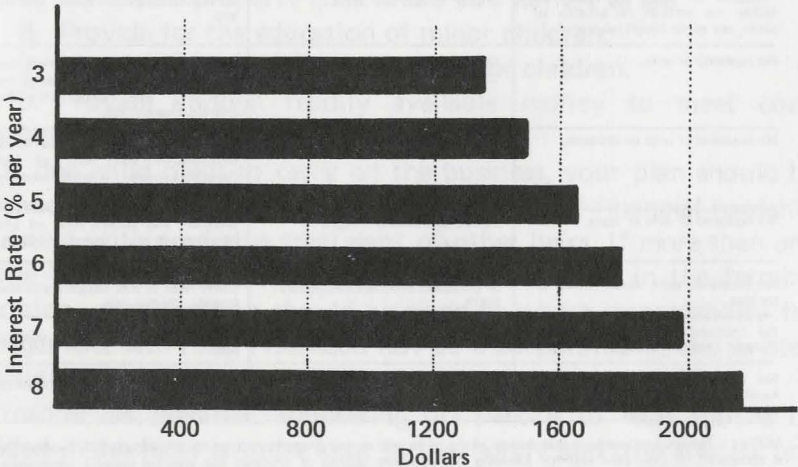


Figure 2. Accumulated value of \$1000 invested for 10 years at different rates of interest compounded quarterly.

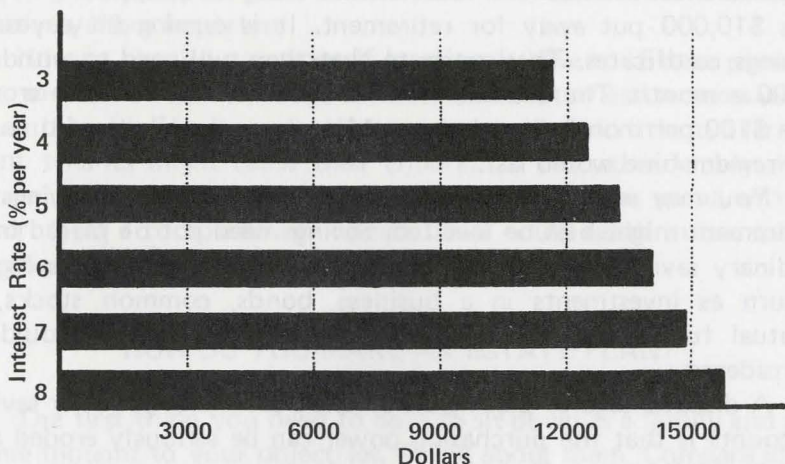


Figure 3. Accumulated value of \$1000 invested each year for 10 years and compounded quarterly at different rates of interest.

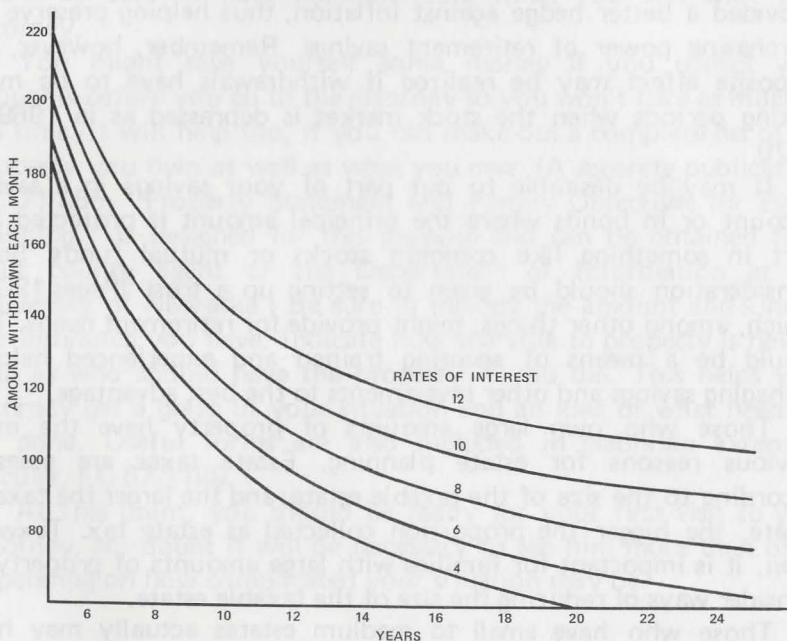


Figure 4. Approximate length of time \$10,000 savings would last, with different interest rates (compounded quarterly) and different amounts withdrawn per month.

money needed to meet such needs depends on the rate of interest earned on savings and the amount which will be withdrawn each month or year. Figure 4 indicates how long a retirement fund will

last. To illustrate how the chart can be used, let's suppose a couple has \$10,000 put away for retirement. It is earning 6% a year in savings certificates. They estimate that they will need to withdraw \$100 a month. The 6% line (second one from the bottom) crosses the \$100 per month line at about 11½ years—the length of time the retirement fund would last.

You may want to talk with your banker about how savings for retirement might best be invested. Savings need not be placed in an ordinary savings account. Savings accounts may not pay as high a return as investments in a business, bonds, common stocks, or mutual funds. But the safety of the savings account should be considered.

A disadvantage of placing all of one's savings in bonds or savings accounts is that the purchasing power can be seriously eroded as a result of inflation.

Investments in common stocks or mutual funds historically have provided a better hedge against inflation, thus helping preserve the purchasing power of retirement savings. Remember, however, the opposite effect may be realized if withdrawals have to be made during periods when the stock market is depressed as in 1969 or 1970.

It may be desirable to put part of your savings in a savings account or in bonds where the principal amount is protected and part in something like common stocks or mutual funds. Some consideration should be given to setting up a trust (Pages 19-20) which, among other things, might provide for retirement needs. This would be a means of securing trained and experienced help in managing savings and other investments to the best advantage.

Those who own large amounts of property have the more obvious reasons for estate planning. Estate taxes are assessed according to the size of the taxable estate; and the larger the taxable estate, the bigger the proportion collected as estate tax. Taxwise, then, it is important for families with large amounts of property to consider ways of reducing the size of the taxable estate.

Those who have small to medium estates actually may have greater need to avoid estate taxes. The amount of their estate may be barely adequate to meet the basic needs of a surviving wife and children. Any amount taken away in the form of taxes would decrease the amount available for these basic needs. Hence, even though the actual number of tax dollars saved may not be as great as

for larger estates, they are more critical to the needs of heirs and so relatively more important.

No one likes to pay taxes if he doesn't have to. Estate planning can sometimes substantially reduce the amount of estate taxes which must be paid. For example, a farm couple who hold title to a farm as joint tenants might cause their children to pay considerably more estate taxes than would be necessary. A little time spent with an attorney at a comparatively nominal cost could result in tax savings of several thousand dollars on a \$100,000 estate.

HOW DO YOU MAKE AN ESTATE PLAN?

The first thing you need to do is to sit down as a family and give some thought to your objectives. Think about them. Compare ideas. Write down these ideas as well as some of the problems you see so you'll be sure to have them in mind when you talk with your attorney.

You might save yourself some money if you collect your thoughts *before* you go to the attorney so you won't take as much of his time. It will help too, if you can make out a complete list of the property you own as well as what you owe. (A separate publication, EC 71-855, "Property Statement and Family Objectives for Estate Planning," is designed for this purpose and can be obtained from your county agent or the Department of Information at the University of Nebraska.) Be sure to include the amount and kind of life insurance you have. Indicate how the title to property is held as well as who should have the property if you die. This helps your attorney get a grasp of your situation and an idea of what needs to be done. Useful forms are also included in Nebraska extension circular, EC 67-1189.

At this point, you should be ready for your first visit to your attorney. No doubt it will be necessary to see him more than once; depending on how complicated your situation may be.

INSTRUMENTS WHICH CAN BE USED IN ESTATE PLANNING

There are a number of "tools" which can be used to accomplish objectives in estate planning. Your attorney will know which ones can be used to the best advantage in your case.

Some of the more common "tools" are discussed here. Perhaps the one which comes to mind first whenever we talk about estate planning is a will.

Wills

A will is a written instrument by which a person disposes of his property in the manner that he desires. A properly drawn will simplifies the distribution of an estate, avoids legal and financial tangles, and hastens settlement for the heirs.³ It can save taxes if carefully planned and, even more important, it can be used to assure more equitable treatment of family members.

Two witnesses are required by Nebraska law. Generally, it is desirable to use individuals younger than the testator (person making the will) as witnesses since younger people are more apt to be living and available when the estate is probated.

A testator has the privilege of designating an executor and an alternate executor in his will. If this is not done, the court will appoint an administrator.

Similarly, a guardian can be designated in a will. This may be an important feature for young couples with children. If not designated in the will, one will be appointed by the court.

In most cases, it is advisable for the wife, as well as the husband, to have a will. Terms and provisions of the wills should be coordinated and, in most cases, should be discussed with heirs. Such discussions help to avoid uncertainty and family strife at the time the will is carried out.

A will can become outdated by changing economic and family conditions. It is vital that the maker review his will periodically to make any necessary revisions.

If a new will is made, it is important that any old wills be destroyed. This will prevent controversy at the time of death as to which will should be probated or which will fulfills the decedent's intent. An addition or amendment to a will, called a codicil, may be executed without changing the old will.

Different Ways of Holding Property

Property can be held in various ways from a legal standpoint.

³See Nebraska extension circular EC 67-1189 for additional discussion of the use of wills.

Each has its place, no doubt, but the impact on the cost of transferring property can be considerable.

Joint Tenancy. Joint tenancy, meaning joint tenancy with a right of survivorship, is a method of holding title to property whereby each co-owner holds an undivided interest in the entire property. Upon the death of one of the co-owners, his undivided interest is extinguished and the surviving joint tenants share the full ownership. This property does **not** have to be probated and it is **not** subject to a will. It automatically passes to the survivor(s) at the death of one of the joint owners. However, property held in joint tenancy does not escape taxation by the state and federal governments.

The Internal Revenue code requires that the entire value of joint tenancy property be a part of the taxable estate of the first joint tenant who dies unless it can be **proven** that the surviving joint tenant contributed all or a portion of the purchase price or that the property was received as a gift by the joint tenants, whereupon only the gift to the decedent would be included in his taxable estate. Estate taxes are assessed accordingly.

Upon the death of one of the co-owners, the survivors assume full ownership with a minimum of expense, trouble and time. Joint tenancy ownership of the house in town, the family auto, or a bank account will enable the surviving wife or husband to have ownership and possession upon the death of the other party without going through probate or waiting for an estate settlement which would normally take 9 to 12 months if there are no complications. Thus, joint tenancy is desirable for the ownership of certain property. Many owners own only part of their property in joint tenancy, however, so a probate of the remainder of the estate is likely.

Joint tenancy may suffice for many smaller estates, but in cases where larger estates are involved it might result in higher federal and state taxes.

For example, Fred and Mary Farmer have a farm estate, including a jointly-held farm, with a gross value of \$140,000 at the time of Fred's death. Assume that the funeral expenses, administrative expenses, attorney fees, etc., total \$10,000, leaving an adjusted gross estate of \$130,000. One-half of this \$130,000 may be deducted as a marital deduction.⁴ Sixty thousand of the remaining

⁴The marital deduction has the general purpose and effect of permitting a decedent to pass on to his or her surviving spouse approximately one-half the decedent's estate free of tax.

\$65,000 may be deducted by federal law since everyone is entitled to a \$60,000 specific exemption, leaving a taxable estate of \$5,000. Thus, Mary would have a federal estate tax of \$150 to pay on Fred's taxable estate. (See Table 1 for rate schedule)

Then Mary dies. This is where the tax problems arise. Mary has not used up the estate and its gross value remains at \$140,000. Again, we assume \$10,000 of deductible expenses, leaving an adjusted gross estate of \$130,000. Mary has a \$60,000 specific exemption, but no marital deduction as the estate is passing to her children, not her husband. Thus, the children inherit a \$130,000 estate, \$70,000 of which would be taxable. They would have to pay approximately \$12,900 in state and federal taxes.

Table 1. Federal estate tax rates as of 1971.

<i>If the federally taxable estate is:</i>	<i>The tax shall be:</i>
Not over \$5,000	3% of the taxable estate
Over \$5,000 but not over \$10,000	\$150 plus 7% of excess over \$5,000
Over \$10,000 but not over \$20,000	\$500 plus 11% of excess over \$10,000
Over \$20,000 but not over \$30,000	\$1,600 plus 14% of excess over \$20,000
Over \$30,000 but not over \$40,000	\$3,000 plus 18% of excess over \$30,000
Over \$40,000 but not over \$50,000	\$4,800 plus 22% of excess over \$40,000
Over \$50,000 but not over \$60,000	\$7,000 plus 25% of excess over \$50,000
Over \$60,000 but not over \$100,000	\$9,500 plus 28% of excess over \$60,000
Over \$100,000 but not over \$250,000	\$20,700 plus 30% of excess over \$100,000
Over \$250,000 but not over \$500,000	\$65,700 plus 32% of excess over \$250,000

There may be other disadvantages to joint tenancy.

A parent who puts title to property in joint tenancy with himself and a son or daughter as the joint tenants cannot recover the child's half without the consent of the child. This could create an awkward situation and hard feelings. In addition, the son or daughter could sell their interest in the farm, creating a tenancy-in-common situation between incompatible parties.

A parent holding property in joint tenancy with several children may find it difficult to use the property as collateral for a loan if the children refuse to sign a mortgage.

There is a risk of unintentionally disinherit children. If a surviving spouse remarries and places the property in joint tenancy with the second spouse and precedes the second spouse in death, the property would all go to the second spouse. Depending on the provisions of the second spouse's estate plan, the children of the original couple could be completely disinherited.

If a man and wife holding property in joint tenancy and having no children are fatally injured, one may precede the other in death. If the will of the last to die is not adjusted following the death of the first spouse in light of the changed situation, the jointly held property could all go to the parents of the last to die, excluding the parents of the spouse who died first.

The creation or termination of a joint tenancy between husband and wife may have gift tax implications. If the joint tenancy was created before 1955, the contribution made by a husband or wife toward the purchase of property constituted a gift at the creation of the joint tenancy to the extent that the contribution exceeded the value of the rights retained by the spouse making the contribution.

For example, let's say Fred and Mary purchase a farm in 1948 for \$20,000 and place the farm in joint tenancy. Fred contributes \$15,000 toward the purchase price from their joint bank account, and Mary adds \$5,000 from some money she inherited from her father. Thus, Fred has contributed $\frac{3}{4}$ of the purchase price and Mary only $\frac{1}{4}$. This assumes that Fred earned the money which was in the joint account. As joint tenants, Fred and Mary each could claim an undivided $\frac{1}{2}$ interest in the property purchased. Thus, when Fred contributed \$15,000 toward the purchase price, he made a gift of \$5,000 to Mary. There would not be a gift at the termination of this joint tenancy since the gift took place at the creation of the joint tenancy.

If part of the money in the joint bank account had been earned by Mary and deposited in the joint account while she was teaching school or was otherwise employed outside the home, the amount of her earnings would have been considered in determining whether a gift was involved.

Had Fred and Mary bought this same farm, after 1955, the results would have been different. In this case, there would **not** have been a gift from Fred to Mary at the creation of the joint tenancy, **unless Fred, in the year in which the transaction took place, elected to treat the \$5,000 as a gift.** Assuming Fred did **not** elect to treat the \$5,000 as a gift in the year when the joint tenancy was created, there would be a gift at the time the joint tenancy was terminated (except when terminated by death) if the portion of the proceeds received by Fred or Mary were larger than $\frac{3}{4}$ and $\frac{1}{4}$ respectively.

Should Fred and Mary choose to change their method of holding this property from joint tenancy to tenancy-in-common, there would be a taxable gift to the extent that the value of Mary's $\frac{1}{2}$ interest in the property as a tenant-in-common exceeded the value of the $\frac{1}{4}$ interest which she had acquired by her original contribution. For purposes of determining the dollar value of the gift, the values of the $\frac{1}{2}$ and $\frac{1}{4}$ interests are based on the value of the property when the joint tenancy is severed.

The effects of the creation or termination of a joint tenancy on gift taxes are rather complicated and dependent upon the laws in effect at the time. Thus, a lawyer should be consulted to determine the gift tax effects in each situation.

Tenancy-in-common. Mary and Fred (see preceding example) could have held their farm as tenants-in-common. Under this type of ownership each co-owner holds an undivided half interest in the property. This type of ownership is common and most courts will assume a tenancy-in-common unless the proper wording for a joint tenancy is used. A Tenancy-in-common is frequently created when land is inherited among several heirs. If one of the owners dies, his share descends to his heirs through his will instead of to the surviving co-owners.

If Mary and Fred held their property as tenants-in-common, Fred could have willed Mary the right to use his half of the property during the rest of her life (a life estate)⁵ and ownership of the

⁵See section on Life Estate for some dangers associated with use of a Life Estate provision.

property to the children at Mary's death. Again, using the \$140,000 as the gross value of the estate and assuming \$10,000 of deductions, the adjusted gross value of Fred's estate would be \$60,000. Mary's half, valued at \$70,000, would not be included in Fred's estate.

Thus, Fred's taxable estate would be \$60,000 less his specific exemption of \$60,000 or zero. There would be no federal estate tax.

Mary would not have to pay tax on the half she already owned, nor is her life estate taxable.

When Mary dies and her estate (\$70,000 less assumed deductible expenditures of \$10,000) passes to the children, she is entitled to a \$60,000 specific exemption, so the children will have no federal estate tax to pay in this case either. Thus, owning the property as tenants-in-common instead of as joint tenants with rights of survivorship could save the children more than \$12,000 in taxes on a relatively small estate.

Mary should also have a will leaving Fred a life estate in her half of the farm, with the remainder to the children. If Mary dies first and has no will, half of her estate would go to Fred, thus increasing the amount of his estate to more than the \$60,000 specific exemption. The excess would be subject to tax.

A disadvantage of the tenancy-in-common is that one of the co-owners could have the property physically divided or force it to be sold to receive his share of the proceeds. Usually this is not a problem between husband and wife, however.

When property is owned in the form of tenancy-in-common, unequal contributions toward the maintenance or improvement of the property may cause hard feelings. This is more likely to be a problem when brothers, brothers-in-law or father and sons are the tenants-in-common. It is less apt to be a problem between husband and wife.

Partnership. A partnership may aid in transferring property from one generation or one party to another. The son can secure an interest in either real or personal property or both by gift or purchase, or as compensation for labor and management contributed to the partnership. The partnership is a very flexible ownership arrangement and may be handled in many ways in planning an estate.

The partnership's flexibility may be a disadvantage if it becomes unstable at the death of one of the partners. In this respect, it is similar to tenancy-in-common. At the death of a partner, the other partner may be forced to settle up, and distribute to the deceased

partner's estate a share of the partnership assets. In a farm operation, this could result in the disruption or dissolution of the farm business.

Such disruption could be avoided, however, if the deceased partner's heirs are bound to honor the partnership by a written provision in the partnership agreement. Such a provision would prevent much of the instability that may arise in settling the estates of the respective partners.

A partnership is somewhat unique in that a partner may leave his share of the property to his partners with complete disregard for his spouse or family if he wishes. If the partners have made this arrangement, the spouse's statutory share under Nebraska's intestate laws means nothing.

Corporations. The increasing size of farm businesses poses significant problems in transferring property to the next generation. To minimize the effects of estate and inheritance taxes, farm families usually want to cut down on the amount of tax which might be assessed against their estate.

One possibility is to make as much use of gift privileges as possible. Although it is theoretically possible to transfer small, undivided interests in the assets of a business regardless of the form of business organization, it is both awkward and costly to transfer ownership of land in parcels small enough to comply with the \$3,000 limitation on annual gifts.

From this standpoint, incorporation has much to offer. Shares of stock provide a simple and convenient way for making property transfers by gift. They may be transferred without necessarily disrupting the continuity of the business and it is comparatively easy and much less costly to give away \$3,000 worth of stock than \$3,000 worth of real estate.

In some instances, a son operating the family farm or working with his father may make substantial contributions to the value of the farm or business in one form or another. His contribution to the increased value of the business assets can be compensated by the transfer of shares of stock or by issuing him new, additional stock.

A possible disadvantage of using a corporation may be that minority shareholders can be "locked in" to the corporation, when they'd rather withdraw their portion of the estate. A plan could be developed, however, whereby those wishing to withdraw the value of their inheritance from the corporation could sell their shares to the

corporation or other members of the family. Another possibility would be to allow them to sell their stock to outsiders after they had given the corporation or its individual stockholders a chance to buy the stock.

In some instances, incorporation may simplify estate settlement. If **land** is owned in two or more states, a separate probate proceeding is generally required in each state. However, a single probate proceeding may be sufficient if the deceased simply owned **stock** in two or more states.

The corporate structure does not offer any special freedom from death or gift taxes. But the ease of transfer does facilitate the use of gifts for tax saving purposes. The formation of a corporation, like estate planning, calls for the help of an attorney.

Life Estate

If the value of property held in sole ownership or by tenancy-in-common is large enough to more than offset the marital deduction and specific exemption, it would be subject to some federal estate tax if left to the surviving spouse. The value of this property would add to the estate of the remaining spouse and could greatly increase the amount of federal estate tax assessed against the remaining spouse's estate. This second taxation could be avoided or substantially reduced by the use of a life estate provision.

Under this arrangement, a husband or wife would leave the surviving spouse the right to use property during the rest of the surviving spouse's lifetime but, upon his or her death, the property would go directly to the person or persons designated in the will of the first deceased. Thus the property does not become a part of the surviving spouse's estate and so is not subject to federal estate taxes assessed against his (or her) estate.

There are some potential dangers associated with the use of a life estate provision.

Since the person receiving the life estate interest usually does not expect to ever actually own the property, there is danger that he (or she) might neglect it and fail to maintain its value. Such neglect could result in a considerable lessening of the value of the property and thus infringe on the inheritance of those who were actually to receive the property.

It should also be recognized that a life estate interest in property limits the salability of that property. The person to whom the property was actually willed could only sell the property subject to the life estate interest. Most buyers would be reluctant to buy property on these terms. It should be recognized, however, that the life estate interest could be purchased from the life tenant or voluntarily deeded by the life tenant to make the property merchantable.

Power of Appointment

The power of appointment is another means of adding flexibility to the estate plan. The future cannot be clearly foretold, so this power helps the owner avoid rigidity in the estate plan. The power of appointment may be given to whomever the testator chooses, but is often used in conjunction with a life estate for his wife.

The will may state: "I hereby devise this half section of land to my wife for life, giving said wife the power to appoint that land to and among my children in any way as she sees fit." In this manner, the wife is given the responsibility to decide how to divide the land at a later time. One of the children may die, or become incapacitated. Their financial status and needs may vary greatly or change after the testator's death. The husband has specified that the land must go to the children, which is the only restriction on the wife's power of appointment. The testator may also specify how the land will be distributed if the spouse does not exercise her power of appointment.

There is an advantage in using the life estate with a power of appointment as opposed to a life estate with a remainder interest. A remainder interest has a taxable value from the moment of death of the person who grants it. A power of appointment has no value to the person receiving the property until the power is exercised. If a remainder interest is left to the children with a life estate to the wife, and one of the children dies after the father has died but before the mother, estate tax will have to be paid on the child's remainder interest. Such is not the case with the power of appointment, as the mother may decide how the property shall be divided among the children living at her death if she exercised the power of appointment through her will.

Trusts

A trust is created by transferring legal title of the corpus (trust property) to a trustee, who manages the property and administers the trust for the benefit of the chosen beneficiaries. The trustee should be one in whom you have confidence. He is required by law to act in the best interest of the beneficiaries, consistent with the terms of the trust agreement. The trustee can be either an individual or a corporation, e.g., a bank.

A trust may be created during your lifetime (*inter vivos*) or after your death by means of a will (*testamentary*). The tax consequences of a trust are dependent upon which type is created. Planning an estate for maximal long-run tax savings requires consideration of federal estate, gift, and income tax consequences which result from the creation of a trust.

In general, trusts provide security for your beneficiaries and insure competent management of your business even after you are gone. This is invaluable in cases where the wife or heirs have little management ability or are not interested in the farming business. In the event of a sudden death, a trustee would be able to provide minors with income until they are ready to take over management.

A trust is flexible. The maker can place all kinds of restrictions on the trust, and he may also give the trustee broad powers to deal with problems that are unforeseen at the time of the maker's death.

Trusts may be either revocable or irrevocable. The **revocable** trust can be terminated or altered and offers no special estate tax advantage as far as the trustor (person establishing the trust) is concerned. The assets of a revocable trust are included in the estate of the deceased who created the trust. It can, however, be written in such a manner so that estate taxes of beneficiaries would be substantially reduced.

For example, a person placing property in trust for a son with a remainder interest to grandchildren would skip one generation of taxes. The value of the property in trust would not be included in the son's estate. The revocable trust, while offering no estate tax advantage to the trustor, will eliminate the cost of probate applicable to the trust property.

The **irrevocable** trust cannot be amended, altered, revoked, or terminated. The trustor cannot get his property back. Assets placed in an irrevocable trust more than three years before death are

removed from the estate of the person creating it. But if any property is transferred to an irrevocable trust within three years of death, there is a rebuttable presumption that such property was transferred in contemplation of death. Under these circumstances, the estate must show valid lifetime motives for transferring the property into the trust to avoid inclusion of the property in the decedent's gross estate. The irrevocable trust is useful, therefore, in estate planning because it will reduce estate taxes. The gift tax would apply when the property is placed in trust. If the value of such property exceeded the gift tax exemption, tax would be due.

There are many laws, implications, and exceptions involved in the creation of a trust. Again, it is important that you seek competent legal counsel when contemplating the use of a trust in planning your estate.

Life Insurance

Life insurance has many uses in estate planning. It increases the estate of the owner and adds to the security of its beneficiaries. It can be used to provide badly needed cash to meet the financial needs associated with the settlement of an estate. It can provide retirement income for you or your spouse, money to educate the children or money to pay off a mortgage. It can also be used to offset bequests of land or other property, thus helping keep a business unit together in the hands of an operating heir.

As an example of the latter, a father might leave a quarter section of land to one son which is valued at \$50,000. To treat another son or daughter somewhat comparably, he might take out a \$50,000 life insurance policy with the second son or daughter as the beneficiary. Such an arrangement should be reviewed from time to time since inflation could result in a substantial increase in the value of land but have no effect on the amount of the insurance, thus resulting in unequal treatment of the beneficiaries at the time of death.

To use insurance to the best advantage, the advice of a good insurance counselor as well as that of your attorney may be desirable.

Contrary to what many people believe, however, the entire amount of the decedent's life insurance is part of the decedent's estate for federal estate purposes, if he had the incidents of ownership of the policy. These incidents include the right to change

the beneficiary, to borrow against the policy, to select the method of settlement, and the right to the cash surrender value. The only way to avoid having the insurance proceeds included in the estate is to have someone else own the policy with the decedent having none of the incidents of ownership. Insurance proceeds are not included in the gross estate for **state** inheritance or estate tax purposes, unless the policy is payable to the estate of the insured.

Life insurance policies should be reviewed periodically due to rapid developments of new policies and changing family conditions.

Sale by Contract

The usual sale by contract may involve the sale of land or other property to a son or son-in-law for a definite price payable in installments for a definite number of years. Legal title may remain in the seller as security until the final installment is paid or until some specified portion is paid when a mortgage would be taken as security for remaining payments.

The installment land contract is a useful estate planning device for several reasons. Through a family installment sale, a son may be able to set up a going business with incentive to improve the farming operation. The sale relieves the parents of management responsibilities and can provide steady income for retirement. Sale at a fair market price eliminates gift tax questions. To the extent that the price is less than the market, a gift would be involved which would be charged against the limitations on gifts.

There may also be income tax advantages to the sellers. They are taxed upon payments received only to the extent that they represent capital gain. If the buyer's payment in the first year is less than 30% of the sale price, the capital gain may be prorated over the future installment period.

Occasionally an installment contract is drawn up with no mention of interest or with a specified interest rate of less than 4%. In such cases, the Internal Revenue Service assumes that the total dollar amount indicated in the contract includes interest at a 4% rate. This provision and its consequences should be recognized in drawing up any installment contract.

The following illustration shows how the 4% rule can affect the tax consequences. A sells property to B under an installment contract which provides that B is to make a down payment of

\$11,600 (29% of \$40,000) and make payments at the end of each succeeding year of \$2,840 for 10 years. No interest is provided for in the contract.

Internal Revenue Service (IRS) assumes that interest, even though unstated, was part of the total amount and that the rate was 4%. Using IRS discount tables, interest on the outstanding balance over the 10 year period amounts to \$6,529.66. Thus, they would say that the total amount of \$40,000 included \$6,529.66 interest and that the actual sale price of the property was therefore \$40,000 less the \$6,529.66 or \$33,470.34. The \$11,600 was thus more than 29% of the selling price of \$33,470.34 and the transaction was not eligible for treatment as a contract sale. As a result, all of the capital gains tax on the sale would be due in the year of sale and a portion of each succeeding payment would be considered interest income or ordinary income for the seller and would represent an interest expense for the buyer.

There are other potential problems with contract sales. Family disputes may arise. The buyer may die before the contract is completed or he may default on his payments for other reasons. These problems can be minimized by setting out the complete agreement in writing so that both parents (seller) and son (buyer) are certain of their rights and obligations.

If there is a capital gain involved and the parents die before the payments are completed, income tax on the remaining portion of the capital gain would be due in the years payments are received. If there is only one heir the unpaid portion of the capital gains tax becomes due in the year the parents die.

Any payments still due at the time of the parents' death would become part of their estate.

It should be recognized, of course, that any appreciation in the value of the land accrues to the son once the contract for sale is negotiated unless it specifically provides otherwise.

Gifts

Those who have sizable estates may wish to make use of gifts as a means of transferring property to the next generation. The law permits each person to give \$3,000 worth of property away annually to each of as many donees as he wishes without being subject to the federal gift tax **provided** the gifts are complete (no strings attached) and are not held to be in contemplation of death.

Gifts made within three years of death are considered by the Internal Revenue Service to be in contemplation of death and would be considered part of the donor's estate unless it can be proved that the gifts were **not** made in contemplation of death. This could be difficult to do unless prior steps have been taken to establish acceptable court evidence that the donor was in good health and had a life expectancy of more than three years at the time the gifts were made.

Thus, a parent can give \$3,000 to each of his children, his grandchildren, or others on an annual basis, thereby reducing the amount of his estate. His spouse can make similar gifts or can give consent so that a total of \$6,000 can actually be given to each child on an annual basis without being subject to the federal gift tax.

In addition, both the husband and wife have a cumulative lifetime gift exemption of \$30,000 (or \$60,000 between them). This does not include the amounts given away which fall within the annual \$3,000 limitation. (See discussion of gift aspects of creating or terminating joint tenancies or tenancies-in-common, pages 13 and 14.)

Gifts to any single donee in excess of the \$3,000 limitation count toward the \$30,000 lifetime exemption. Once the \$30,000 lifetime exemption has been reached, federal gift taxes become applicable to any portion of a gift in excess of \$3,000 annually.

In addition, there is a marital exemption on gifts between spouses of one-half of the value of the gift.

The federal gift tax is a tax upon the act of making a gift during one's lifetime and is based on the market value of property transferred. The tax is imposed upon the donor or person making the gift; but if the donor fails to pay the tax when due, it falls upon the donee, or receiver of the gift. Gift tax rates are three-fourths of federal estate tax rates (see Table 1). Due to exemptions, considerable wealth can be given away tax free during one's lifetime.

Keogh Act

A new tool in estate planning was made possible by the passage of the Keogh Act in 1963. Under its provision, self-employed farmers can set aside a portion of their earned income for retirement purposes and thereby defer income tax payments until after age 65.

Provisions of the act have only remote and indirect bearing on federal estate or gift taxes but they do make it possible for a farmer

to (1) build up a fund which can be drawn on for retirement income, and (2) reduce his income tax payments during his lifetime, thereby making it possible to add more to his estate.

Social Security

Social security also needs to be considered in developing an estate plan. It provides: (1) some money at the time of death to help defray expenses associated with the insured's death; (2) money to the widow for care and support of minor children; and (3) retirement income. All three have a bearing on important aspects of an estate plan. Medicare can help tremendously in preventing the erosion of savings in the event of sickness.

Annuities

Property can be sold to a son who pays for it by purchasing a commercial annuity for the parents equal to the property's purchase price. The insurance company would pay a guaranteed income to the parents upon their attaining retirement age. Private annuities may also be used to transfer property. The giver transfers property to the recipient in exchange for the latter's promise to pay the giver a certain annual income for life or for some specified period of years. Upon the giver's death the value of the annuity remainder would become part of his estate and thus subject to estate taxes and probate expenses.

DETERMINING THE TAXABLE ESTATE

The gross value of an estate for federal estate tax purposes includes:

1. The market value at date of death of all property owned on a sole ownership basis.
2. The market value of the appropriate share of property owned as tenants-in-common.
3. The full value of property owned in joint tenancy less any portion that did not originate with the decedent.
4. Property given away within three years before death if given in contemplation of death.
5. Property given away during life if the decedent retained some interest in or control over the property.

6. Property given away in which the decedent kept a life estate for himself.

7. Property over which the decedent had a power of appointment which he could have exercised in favor of himself, his creditors, or his estate.

8. The amount of insurance payable to the estate.

9. The amount of insurance on the life of the decedent payable to beneficiaries if the decedent had any ownership rights in the policy.

10. The value of payments to be received by a surviving beneficiary under an annuity contract if the decedent, at the time of death, had the power to designate who should receive future payments.

Deductions are allowed to the extent of: debts; funeral expenses; costs of administering the estate; losses due to fire, storm, other casualty, or theft during settlement of the estate; the amount of money left to charitable, religious, or educational organization; and the amount of property passing to a surviving spouse (not to exceed one-half the adjusted gross estate, i.e., the marital deduction).

In addition, the Internal Revenue Code permits a \$60,000 exemption for every estate.

Credits are also allowed for state inheritance taxes paid, gift taxes paid by the decedent on property included in the gross estate, foreign death taxes paid, and a sliding scale for federal estate taxes paid within the last 10 years on the transfer of property included in this estate.

The federal estate tax is computed by applying the rates in Table 1 to the value of the federally taxable estate (gross estate less deductions, credits, and \$60,000 exemption.)

STATE INHERITANCE TAXES

In general, all property which passes by will or by the intestate laws of Nebraska, is subject to the state inheritance tax. For the purpose of inheritance tax, property should be valued at the amount of money which it would produce if offered and sold for cash at the time of the decedent's death.

An important exemption from taxable property is life insurance on the decedent payable to a named beneficiary. Debts, funeral expense, and expenses of administration are deductible. No interest

Table 2. Rate schedule for Nebraska's inheritance tax.

<i>Transferee (exemption rates apply to each heir individually)</i>		<i>Rate</i>
Father, mother, husband, wife, child brother, sister, etc. (close relatives)	Up to \$10,000	none
	Over \$10,000	1%
Uncle, aunt, niece, nephew, or descendant of the same (remote relatives)	Up to \$2,000	none
	Over \$2,000 and not exceeding \$60,000	6%
	Over \$60,000	9%
All other cases	Up to \$500	none
	Over \$500 and not exceeding \$5,000	6%
	Over \$5,000 and not exceeding \$10,000	9%
	Over \$10,000 and not exceeding \$20,000	12%
	Over \$20,000 and not exceeding \$50,000	15%
	Over \$50,000	18%

is charged if the tax is paid within 16 months from the date of the death of the decedent. If the decedent inherited the property within the five years preceding his death from a person who died within these five years, then the property is exempt from inheritance tax to the extent that this tax was actually assessed and paid upon the previous death. The rate schedule for Nebraska's inheritance tax is shown in Table 2.

To illustrate, let's assume there is an estate of \$150,000 of which \$80,000 is to go to the mother (wife of the deceased), \$30,000 to each of two children, \$5,000 to a nephew, and \$2,500 to each of two former employees. The state inheritance taxes payable are as follows:

Mother—\$80,000 less \$10,000 = \$70,000 x 1% = \$700 tax.

Child A—\$30,000 less \$10,000 = \$20,000 x 1% = \$200 tax.

Child B—\$30,000 less \$10,000 = \$20,000 x 1% = \$200 tax.

Nephew—\$5,000 less \$2,000 = \$3,000 x 6% = \$180 tax.

Former employee No. 1—\$2,500 less \$500 = \$2,000 x 6% = \$120 tax.

Former employee No. 2—\$2,500 less \$500 = \$2,000 \times 6% = \$120 tax.

STATE ESTATE TAX

There is state estate tax, although there often is no state estate tax due when a person dies. It is a tax to prevent death taxes from flowing to the federal government if they can be retained by the State. The federal estate tax allows a credit for a maximum amount of state tax on a given estate. Nebraska requires that if the state inheritance tax paid on your estate does not meet this maximum amount allowed by federal statute then the difference between the federal allowable tax and the state inheritance tax shall be paid to the State of Nebraska.

For example, if the Federal Estate Tax allows \$400 for state taxes (based on the value of your estate) and you pay only \$300 of state inheritance tax, then state estate tax would be due in the amount of the difference, in this case \$100. The State Estate Tax is due within 16 months of death.

STATE LAWS OF INHERITANCE

Those who fail to make a will inadvertently have some estate planning done for them. In the absence of a will, state laws govern how a decedent's property shall be divided (see Figure 1).

STEPS IN PROBATING AN ESTATE

The following steps are not a comprehensive list of all that must be done to settle an estate. However, they serve to alert the deceased's family, executor, or administrator to some of the procedures that must be carried out and that can be expected following a death of someone who has an estate.

A. Before actual probate proceedings begin

1. Before the funeral, the family should notify and consult with the attorney who, in their opinion, will be handling the estate. He must begin his task of gathering information, counseling the family, and taking care of any emergencies brought about by the death. The

attorney and the executor, if known, may appreciate the opportunity to contact relatives, who may have come great distances to attend the funeral and are faced with the necessity of returning shortly to their homes and jobs, concerning possible estate settlement problems. The actual choice of the attorney is made by the executor or administrator.

2. The will should be checked before the funeral for provisions regarding the funeral or other matters that need immediate attention. If an executor is named in the will, he should be notified before the funeral.

3. Under certain circumstances, particularly if there is no will, no real estate involved, and no controversy among the heirs regarding the decedent's property, it may not be necessary to probate the estate. Check with your attorney.

B. Probate proceedings

1. The will is filed with the County Court. It is the duty of the executor named in the will (assuming that he is aware that he was designated as executor) to present the will to the County Court within 30 days of the death of the testator and to accept or refuse his appointment as executor by writing filed in the court within the same 30-day period. Likewise, it is the duty of anyone possessing a will of the decedent to deliver it to the County Court within 30 days of death.

In the absence of a will, an administrator would be appointed by the County Court within this same 30-day period.

2. A petition to probate the will is filed, normally by the named executor. The County Judge will issue an order fixing the time and place for the hearing on the petition and notice of the hearing will be published in a local newspaper three consecutive weeks.

3. A witness to the will shall be subpoenaed to give testimony as to the proof of the will; one witness is enough if the will is not contested.

4. An order admitting the will to probate is issued by the County Court.

5. Once the will has been proved and admitted to probate, the County Judge will fix the amount of the bond that he will require of the executor or administrator. The amount of the bond will be fixed

at a sum which the County Judge deems reasonable under the circumstances to insure that the executor or administrator fulfills his duties to the heirs, creditors, and to the court.

If the executor is found to be legally competent, the court will issue a legal document called Letters Testamentary to the executor upon receipt of the bond and oath of the executor. (These would be Letters of Administration if there was no will.)

6. If there is a minor child, a guardian must be appointed to protect his interests during probate. This may be done through a petition for guardianship by relatives or other interested parties. In the absence of such persons, the petition could be initiated by the county. A hearing on the appointment of a guardian may be held but is not required.

7. The executor or administrator is required to file within three months after the issuance of the Letters Testamentary or Letters of Administration an inventory of real and personal estate which has come to his knowledge and any cause of action on which he has the right to sue. He will also attempt to collect all debts owed to the deceased.

8. When the executor has made an inventory, the County Court will appoint one or more disinterested persons to appraise the items in the inventory. The appraisal fees are paid by the estate.

9. The County Judge will give notice to creditors through the local newspaper for three successive weeks, concerning the date for hearing claims against the deceased. Such notice must be given within 40 days after the issuance of the Letters Testamentary. A common practice is to set the last claim four months after the issuance of the letters.

10. A petition may be filed to set apart exempt personal property if there is any danger that debts will exceed the estate. Nebraska law provides that the widow is allowed to exempt certain property from the assets of the estate:

a. All wearing apparel and ornaments and household furniture of the deceased.

b. All property that was exempt to the deceased, at the time of his death, from levy or sale upon execution or attachment. Exempt property includes personal belongings, and the family's homestead.

c. Other personal property to be selected by the surviving spouse, not to exceed \$200 in value.

d. A reasonable allowance for the maintenance of herself and any children.

11. At the same time, the executor may file a petition for a reasonable allowance for the support of a spouse or children during the probate.

12. The federal estate tax return must be filed when the decedent's gross estate exceeds a value of \$60,000 as of the date of death. State inheritance and estate tax liability will also be determined and must be paid within 16 months of death.

13. It will be necessary to obtain a statement from the County Treasurer certifying the status of personal property taxes. Any amounts due and payable must be paid before the estate can be settled.

14. The executor files his final reports and accounts.

15. The notice of hearing to allow final reports of petitions for distribution will then be published in a local newspaper for three successive weeks. If the court is satisfied, an order allowing final report and petition for distribution will be granted.

16. After distribution, the executor obtains a receipt from each heir.

17. Upon filing of the final account and final receipts from heirs, the executor will be given a final discharge.

Probate procedure and the estate settlement require the attorney's knowledge of many laws. An attorney can also be of great assistance in counseling the executor and the heirs as to their duties and rights.

Nebraska laws permit a waiver of administration for small estates, where certain requirements are met. The main requirements are that the estate be exempt from attachment, and that the decedent's property is not liable for payment of the decedent's debts.

The length of time for probating small, uncontested estates is generally about five to seven months, allowing for reasonable continuances in court hearings to accommodate lawyers, family members and other concerned individuals, and the court.

Larger, more complex estates may require from one to two years or longer, depending on the problems incurred, and how well the estate was planned.

COSTS OF SETTLING ESTATES

Your will should give the executor instructions regarding what he can do when he probates your estate. If you do not, the executor is going to question whether he has the right to do certain things such as sell, mortgage, or lease property. If the executor is not sure of his rights, it will be necessary for him to go to the court and get permission for action he may wish to take. Every time the executor goes to court, it will cost your estate money. So list in detail the powers you want the executor to have.

In planning your estate, the costs of transfers must be anticipated. Many of these costs must be paid in cash shortly after the death. Expenses of the last illness, funeral and burial costs, outstanding debts and claims, taxes and costs of administration must be paid before the property transfer is fully effected.

Court Costs

Court costs are fees paid to the clerk of the district court for the services performed by that office. An appraisal of property may be made to establish value for Nebraska inheritance tax purposes. The appraisal fees are part of the court costs. Conflicts among heirs over distribution of property, sale of property to pay debts, partition actions to divide property, and similar actions will increase the costs. On the whole, court costs are a very small part of the estate settlement costs.

Administrator and Executor Fees

The person who serves as administrator or executor of the estate is entitled to a fee for his services. Fees are fixed by statute and must be approved by the court. The fee schedule, unless provided for in the will, is: 5% on the first \$1,000, 2½% on the next \$4,000, and 2% on the excess. The court may allow additional fees for extraordinary expenses or services.

Attorney Fees

The executor or administrator hires an attorney to handle the legal duties in administering the estate, and he is paid by the estate. The following figures have been adopted by the Nebraska Bar

Association as guidelines for minimum fees. If the estate is complicated, requiring an unusually large amount of the attorney's time, fees will undoubtedly be higher.

5% on the first \$5,000 of gross value with a minimum of \$100.

3% on the next \$10,000 of gross value.

2½% on all over \$15,000. No fee less than that received by the executor or administrator.

Fees are slightly less for jointly owned property which does not have to be probated. Additional charges would be made also if the attorney performs any extraordinary services such as defending the estate in the event of a contested claim.

Bond Costs

The administrator or executor must usually give a bond before undertaking his duties. These costs are paid from the estate. The amount of the bond is set by the court and is usually an amount equal to the value of the personal property of the estate plus the estimated gross annual income of the estate during administration.

If individuals, such as other heirs, serve as surety on the bond, no cost need be incurred. Otherwise, if the bond is secured by a professional surety company, the charge would be about \$4 for each \$1,000 up to \$100,000, and a lesser rate thereafter.

Importance of Liquidity

Estate settlement costs generally require payment rather promptly after death. In addition, federal estate taxes are due within 15 months after death, and Nebraska inheritance taxes are due within 16 months after death.

In estimating the availability of cash or readily convertible assets, you should consider ordinary debts that are payable, prospective taxes, and the estate settlement costs. The total of these offers a rough guide in forecasting the need for liquid assets.

EXAMPLES OF TAX CONSEQUENCES

Example No. 1: Estate of \$146,000 plus insurance

The family consists of father, mother, two sons, and a daughter. Father is 55; mother, 50; the older son, 27, is married, and an

electrical engineer. The daughter, 23, is married to a doctor. The younger son is 18 and interested in farming.

Assets	Value
Farm, 240 acres, bought in 1945 for \$125 an acre. The wife contributed no money. Now valued at \$400 an acre. Husband and wife hold in joint tenancy. . . . .	.96,000
Machinery, equipment, household furniture and personal belongings . . . . .	.23,000
Average grain inventory	7,500
Livestock . . . . .	.10,000
Bank account held in joint tenancy	3,500
U.S. bonds in husband's name	6,000
Life insurance on husband with wife as beneficiary, owned by husband . . . . .	.10,000
Life insurance on wife with husband as beneficiary, owned by husband	<u>3,000</u>
TOTAL ASSETS	\$159,000
Debts	
Mortgage on farm . . . . .	.10,000
Accounts payable	<u>2,000</u>
TOTAL DEBTS	\$12,000
Future Liabilities	
Estate costs at the death of the husband (exclusive of taxes)	8,000
Estate costs at the death of the wife (assuming she survives her husband)	<u>8,000</u>
TOTAL FUTURE LIABILITIES	\$16,000
Based on the above assets, this is the father's taxable estate:	
Taxable	Value
Farm (\$96,000 less \$10,000 mortgage)	\$86,000
Machinery, equipment, household furniture and personal belongings . . . . .	.23,000
Grain	7,500
Livestock . . . . .	.10,000
Bank account	3,500
Bonds	6,000

Insurance	<u>\$10,000</u>
TOTAL GROSS ESTATE	\$146,000
Less accounts payable	<u>-2,000</u>
Balance	\$144,000
Less Estate Expenses	<u>-8,000</u>
ADJUSTED GROSS ESTATE	\$136,000
Less marital deduction	<u>-68,000</u>
Balance	\$68,000
Less \$60,000 specific exemption	<u>-60,000</u>
TAXABLE ESTATE	<u>\$8,000</u>

What would happen to this estate if the family had no estate plan and the father died without a will?

First, the mother would take all the property that was held in joint tenancy. This would be the farm and bank account. She would also take the \$10,000 life insurance. The remaining property, after payment of accounts, taxes, and expenses, would pass by Nebraska's laws of descent. This means that in this estate the mother would take one-third of all the personal property and the children would take two-thirds. This two-thirds would be divided evenly three ways. The personal property includes: equipment and machinery, household furniture, and personal belongings, grain, livestock, and bonds.

Second, there would be federal estate tax and state inheritance tax due on \$8,000 of the estate. A wife can inherit as much as half the adjusted gross estate without tax (marital deduction) and the estate is allowed, in addition, a \$60,000 lifetime exemption. The federal estate tax on \$8,000 would be \$360. There would be no state inheritance tax as Nebraska allows each of these heirs a \$10,000 exemption. Total tax after the father's death would be \$360.

What are the taxes at the mother's death?

If the mother does not remarry and survives her husband by 10 years, and the size of the estate does not change, this is her taxable estate.

	Taxable Estate
Farm	\$ 90,000
Personal property . . . . .	.20,000
Cash from husband's insurance (what is left)	5,000

Insurance on her life	<u>3,000</u>
TOTAL GROSS ESTATE	\$118,000
Less accounts payable	<u>1,000</u>
Balance	\$117,000
Less estate costs	<u>8,000</u>
ADJUSTED GROSS ESTATE	\$109,000
Less \$60,000 specific exemption	<u>.60,000</u>
TAXABLE ESTATE	\$ 49,000

She is entitled to a \$60,000 specific exemption. Federal tax of \$6,780 would be paid on \$49,000. The State tax would be \$190. Total at the mother's death would be \$6,970. Total tax paid after the death of both parents, with no estate plan, would be \$7,470.

How could this estate be planned to minimize taxes, and to provide ample family security and an equitable inheritance for the heirs? Here is one possible plan.

Step No. 1: Change the title of the farm from joint tenancy to tenancy-in-common. This would put half the value of the farm (\$45,000) in the husband's name and the other half in the wife's. The transfer of title eliminates the federal estate tax because each can inherit from the other half the adjusted gross estate and because each has a marital deduction of \$60,000.

There would be no gift tax involved in this transfer if the husband had not used his \$30,000 exemption. A gift tax marital deduction of \$22,500 would first apply. Then a \$3,000 annual exclusion would be allowed. Thus, if the husband had \$19,500 of his \$30,000 exemption left, there would not be any gift tax due. He should, however, file a gift tax return as he used some of his \$30,000 exemption.

Step No. 2: If the son remains interested in farming, make some arrangement for him to work into the farming operation and gradually assume more management responsibilities. A partnership agreement could be drawn up to fit the situation. The father may wish to sell half of the equipment and machinery to the son on an installment basis. Put any father-son agreement in writing.

Step No. 3: Both parents make wills. The son should also make a will if he gains an interest in the operation through a partnership.

Each parent leaves a half interest in the farm to the other for life and remainder to the children undivided. Each thus creates a life

estate for the other. Each parent might include a clause allowing the son (if he remains on the farm) to purchase the farm.

The father to leave the remainder of the equipment, machinery, and livestock to the son who is on the farm. The value of this bequest should be equalized by gifts to the daughter and older son from term insurance paid directly to them or to the estate as beneficiary. If the father's estate grows, he can later make such gifts from his personal estate. By taking advantage of the gift tax laws, he can thus effect further tax savings.

The father to leave the U.S. bonds to the mother. The bonds and grain inventory can be used to meet estate costs and accounts payable.

Step No. 4 (optional): The father could carry reducing term or ordinary life insurance to cover the mortgage. This step is desirable but not essential, as the surviving parent could continue to make the mortgage payments.

How much in taxes should such a plan save?

The tax following the father's death would not change, and would be \$500. The tax savings would occur after the mother's death. Tax after her death would be about \$120. Total tax savings through use of this plan would be about \$6,850.

Example No. 2: Estate of \$305,000 plus insurance.

The family consists of a father, 58, mother, 52, and three children. The oldest, a son, is 24 and handicapped. A daughter is 21 and married to a college professor in California. The younger son is 16 and undecided as to whether he wants to farm. The estate consists of the following:

Assets	Value
Farm, 500 acres, valued at \$400 an acre.	
Husband and wife hold in joint tenancy	\$200,000
Machinery, equipment, furniture and	
personal belongings . . . . .	.45,000
Grain . . . . .	.15,000
Livestock . . . . .	.40,000
Bank account held in joint tenancy . . . . .	.5,000
Insurance on husband, wife is beneficiary . . . . .	.20,000
TOTAL ASSETS	\$325,000

Debts

Cattle notes	\$25,000
Accounts payable	<u>3,000</u>
TOTAL DEBTS	\$28,000

Future Liabilities

Estate costs at death of the husband (exclusive of taxes)	\$10,000
Estate costs at death of the wife (exclusive of taxes and assuming she survives husband)	<u>10,000</u>
TOTAL FUTURE LIABILITIES	\$20,000

If the father has a will in which he leaves everything to his wife, what would be the federal and state inheritance taxes at his death?

	Taxable Estate
TOTAL GROSS ESTATE	\$325,000
Less accounts payable	-3,000
Less cattle notes	<u>-25,000</u>
Balance	\$297,000
Less estate costs	<u>-10,000</u>
ADJUSTED GROSS ESTATE	\$287,000
Less marital deduction	<u>-143,500</u>
Balance	\$143,500
Less \$60,000 lifetime exemption	<u>.60,000</u>
TAXABLE ESTATE	\$83,500

The Federal estate tax is \$15,940. The Nebraska inheritance tax is \$830.

If the mother survives her husband by 10 years, and the gross estate remains at the same value as when left to her, what will be the taxes when she passes the estate on to her children?

The taxes would be about \$40,000. Total taxes paid after the death of both husband and wife would be about \$55,000.

How can this estate be planned to minimize taxes, to provide ample security for the family, and to provide an equitable inheritance for the heirs?

Plan No. 1: Husband and wife change title to hold farm as tenants-in-common. Each wills the other a life estate with the power to appoint the remainder among the children as they see fit. This would provide flexibility to allow for the handicapped son and the younger son who doesn't know whether he wants to farm.

Total estate tax on both estates would be about \$32,000. Although this would be a sizable amount of tax, it would be \$23,000 less than with no estate plan.

Transferring the title of the farm from joint-tenancy to tenancy-in-common would probably result in some gift tax. Assuming that none of the \$30,000 lifetime gift exemption had been used previously, the husband could take advantage of this exemption as well as the annual gift exemption and the marital deduction. This would leave only \$17,000 of the \$100,000 subject to gift tax. The gift tax on this amount would be about \$952. Thus the combined estate and gift tax would be about \$32,952 or more than \$22,000 less than if no estate plan had been made.

The tax under this plan could be further reduced by gifts during the lifetime of the father and mother.

Plan No. 2: Step No. 1: Incorporate. Assuming that the property had been purchased originally with money earned by the husband, any transfer of stock from the husband to the wife would constitute a gift. The husband could take advantage of annual gift exemptions and transfer \$3,000 worth of stock to his wife each year without incurring any gift tax.

Step No. 2: Make new wills. Husband and wife leave shares to each other for life with general power to appoint shares to children. You might want to make some provision for younger son to buy daughter's shares if he decides to farm.

Step No. 3: Set up trust for handicapped son. Initially, father could give, tax-free, up to \$30,000 worth of shares to the trust. Additional tax-free gifts of shares, bonds, or insurance could be made each year if the parents could afford to do so. Attempt to secure the services of a trustee who is acquainted with your family and who possesses some knowledge of farm management. If the trust is irrevocable and created during the father's lifetime, the trust property will not be included in the estate or probated.

Total estate taxes under this plan could be near zero, but there would be some expenses you would not incur under other plans such as the cost of incorporating, trustee fees, and some additional attorney or consultant fees for setting up such a plan.

Step No. 4 (optional): It might be wise to build up some liquidity in this estate. This could be accomplished through the purchase of bonds, or insurance on the mother, to provide needed cash at critical times without disrupting the farm operation.

SUMMARY

The job of estate planning is complex but important. A good job of estate planning calls for a thorough knowledge of the various tools available and how they can be used to achieve objectives of the individual.

Estate planning is not a do-it-yourself project. This is best accomplished by an attorney or a trust officer of a bank. Start as soon as a person has acquired responsibilities either in the form of a family or through ownership of property. Make changes as circumstances dictate. Finally, remember that if you don't make an estate plan, state laws make one for you, and it may not be to your liking.

