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EC77-828 Your Pasture Lease

Philip A. Henderson

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Your Pasture Lease

I. Parties: _____

The following lease agreement
is hereby consummated by

_____ of _____

_____ owner of the
pasture, and _____

_____ of _____

_____ owner of the
livestock for the period _____

19 _____ through 19 _____

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YOUR PASTURE LEASE

Philip A. Henderson¹

What is a fair price to pay for the use of pasture?

That depends. What kind of pasture are you talking about? Are you renting it by the acre (hectare) or by the head? Who's to look after the water and salt and keep the fences up? What's the stocking rate? These are just a few of the things that affect the answer.

VARIATIONS IN PASTURE

"Pasture" is a word with many meanings.

Much of the land used for pasture is too rough, too rocky, or too wet to cultivate. Since most of Nebraska's land outside the Sandhills is tillable, pasture makes up a small proportion of the total acreage on most farms and accounts for an even smaller proportion of the farm income.

If management in past years has been poor, pastures may contain more weeds than grass. If so, the amount of good feed produced is likely to be small. These are the pastures sometimes described as "exercising grounds."

At the other extreme are fertilized grass-legume pastures found on tillable land. The vegetation may include orchard grass, brome, fescues and legumes. Weeds are hard to find. Pastures like this are highly productive, particularly when used in good livestock programs.

Total production as well as the seasonal pattern of production depends a great deal on the kinds of grasses and legumes in the pasture. Some are more productive than others

¹ Extension Economist, farm management, University of Nebraska.

The protein content of different pasture plants varies and is reflected in gains or milk production. Good grass legume mixtures produce larger gains and more milk than straight grass pastures, especially during the drier part of the pasture season.

Table 1. Example of relative carrying capacities of different kinds of pasture.^a

Kind of pasture	Total for season	April	May	June	July	Aug.	Sept.	Oct.	Nov.
(animal unit months per acre)									
Bluegrass	2.0	.2	.6	.6	---	---	.4	.2	---
Warm season tallgrass	2.0	---	---	.2	.6	.6	.4	.2	---
Warm season midgrass	1.4	---	---	.2	.4	.4	.2	.2	---
Bromegrass	2.4	.2	.8	.8	---	---	.4	.2	---
Bromegrass and alfalfa	3.6	---	1.0	1.0	.6	.4	.6	---	---
Intermediate wheatgrass	2.4	.2	.8	.8	---	---	.4	.2	---
Int. wheatgrass and alfalfa	3.6	---	1.0	1.0	.6	.4	.6	---	---
Sudangrass and Sorghum/sudangrass	4.4	---	---	---	2.0	2.0	.4	---	---
Winter wheat	1.6	.6	.2	---	---	---	---	.4	.4
Rye	2.4	.6	1.0	---	---	---	---	.4	.4
Irrigated pasture (legumes and grasses)	13.0	---	3.0	3.0	2.0	2.0	1.0	1.0	1.0
(animal unit months per hectare)									
Bluegrass	4.94	.49	1.48	1.48	---	---	.99	.49	---
Warm season tallgrass	4.94	---	---	.49	1.48	1.48	.99	.49	---
Warm season midgrass	3.46	---	---	.49	.99	.99	.49	.49	---
Bromegrass	5.93	.49	1.98	1.98	---	---	.99	.49	---
Bromegrass and alfalfa	8.90	---	2.47	2.47	1.48	.99	1.48	---	---
Intermediate wheatgrass	5.93	.49	1.98	1.98	---	---	.99	.49	---
Int. wheatgrass and alfalfa	8.90	---	2.47	2.47	1.48	.99	1.48	---	---
Sudangrass and Sorghum/sudangrass	10.87	---	---	---	4.94	4.94	.99	---	---
Winter wheat	3.95	1.48	.49	---	---	---	---	.99	.99
Rye	5.93	1.48	2.47	---	---	---	---	.99	.99
Irrigated pasture (legume and grasses)	32.12	---	7.41	7.41	4.94	4.94	2.47	2.47	2.47

^a/Moline, W. J., Moser, L. E., and Burzlaff, D. F., "Forage Balance Sheets for Nebraska," University of Nebraska, Extension Circular 72-189.

Agronomists estimate that the carrying capacities shown in Table 1 could be increased by 30 to 100 percent through proper fertilization alone.

Work done by McCarty and others clearly indicates the effect of weed control and rotational grazing (Table 2).

When weed control, good grazing management, and proper fertilization are combined, the pounds of gain produced from an acre of pasture can be increased markedly.

Table 2. Production of vegetation as affected by weed control and rotation grazing, Lincoln, Nebraska, 1950-69.^{a/}

Dry matter								
Desirable grasses		Weed grasses		Weed forbs		Total		
	Continuous grazing	Rotational grazing	Continuous grazing	Rotational grazing	Continuous grazing	Rotational grazing	Continuous grazing	Rotational grazing
(Pounds per acre)								
Check	1230	1940	110	80	2750	2030	4090	4050
Mowed, June	540	1430	160	530	190	470	890	2430
Mowed, July	1110	1300	240	200	930	420	2280	1920
2,4-D, June	1540	2580	1000	710	190	80	2730	3370
2,4-D, July	1440	2760	910	590	130	60	2480	3410
(Kilograms per hectare)								
Check	1379	2174	123	90	3082	2275	4584	4539
Mowed, June	605	1603	179	594	213	527	998	2724
Mowed, July	1244	1457	269	224	1042	471	2556	2152
2,4-D, June	1726	2892	1121	796	213	90	3060	3777
2,4-D, July	1614	3094	1020	661	146	67	2780	3822

^a/McCarty, M. K., Klingman, Dayton L., and Morrow, L. A., "Interrelations of Methods of Weed Control and Pasture Management for 20 Years at Lincoln, Nebraska, 1949-69," USDA Tech. Bul.

Table 3. Beef production related to grazing rates in Western Nebraska, 1958-67.^{a/}

	Grazing intensity		
	Heavy	Moderate	Light
Acres per head	5.2	6.5	10.7
Average daily gain (lb)	1.64	1.65	1.66
Pounds of beef per acre	47.57	36.31	22.01
Gain per head, lb.	246	248	249
(In metric units)			
Hectares per head	2.10	2.63	4.33
Average daily gain, kg	.74	.75	.75
Kilograms of beef per hectare	53.3	40.7	24.7
Gain per head, kg	112	112	113

^a/Based on information contained in Nebraska Experiment Station Bulletin SB 505 "Yearling Steer Gains and Vegetation Changes of Western Nebraska Rangeland Under Three Rates of Stocking" by Donald F. Burzlaff and Lionel Harris.

The amount of beef produced per acre (or per hectare) is definitely related to stocking rates (Tables 3, 4, and 5). In Western Nebraska, pounds (kilograms) of beef produced per acre (hectare)

were greatest when the pasture was heavily stocked. But pounds (kilograms) of beef produced per animal were fully as great when the pasture was grazed at the lightest rate.

Earlier work at Hays, Kansas and more recent work at Castana, Iowa show similar results as indicated in Tables 4 and 5.

The stocking rates recommended for pastures in excellent condition are shown in Table 6. Note how the recommended rate decreases for upland pastures as you move from high rainfall to lower rainfall. Pastures in less than excellent condition should be stocked at lighter rates.

Table 4. Beef production related to grazing rates.^{a/}

	Grazing intensity		
	Heavy	Moderate	Light
Acres per head	2.0	3.4	5.0
Initial weight, lb	690	690	690
Pounds of beef per acre	61	55	43
Gain per head, lb	122	188	217
(In metric units)			
Hectares per head	.81	1.38	2.02
Initial weight, kg	313	313	313
Kilograms of beef per hectare	68	62	48
Gain per head, kg	55	85	98

^{a/}Launchbaugh, J. L. "The Effect of Stocking Rate on Cattle Gains and on Native Shortgrass Vegetation in West-Central Kansas," (1949-56) Kansas Experiment Station Bul. 394, page 21.

Table 5. Beef production related to grazing rates at Castana, Iowa 1968-70.^{a/}

	Grazing intensity	
	Heavy	Moderate
Acres per head	.60	.76
Average daily gain, lb	1.53	1.63
Pounds of beef per acre	281	236
Gain per head, lb	167	178
(In metric units)		
Hectares per head	.24	.31
Average daily gain, kg	.69	.74
Kilograms of beef per hectare	315	265
Gain per head, kg	76	81

^{a/}Wedin, W. F., et al., progress report on research at Western Iowa Experimental Farm.

Table 6. Stocking rates suggested for pasture in excellent condition according to rainfall and soil sites.^{a/}

	Precipitation zone (in inches)							
	30-34	25-29		20-24		17-19		14-16
		South of Platte	North of Platte	South of Platte	North of Platte	South of Platte	North of Platte	
		(Animal unit months per acre)						
Wet land	2.4	2.4	2.4	2.4	2.4	2.4	2.4	2.4
Subirrigated	1.6	1.6	1.6	1.6	1.6	1.6	1.6	1.6
Other bottomlands	1.1-1.4	.9-1.2	.9-1.2	.9-1.0	.9-1.0	.7-8	.7-8	.5-8
Upland better soils	1.1-1.2	.9-1.0	.9-1.0	.7	.7	.6	.5-7	.3-4
Upland poor soils	1.0	.8	.8	.5	.5	.5	.4-5	.2
		(Animal unit months per hectare)						
Wet land	5.93	5.93	5.93	5.93	5.93	5.93	5.93	5.93
Subirrigated	3.95	3.95	3.95	3.95	3.95	3.95	3.95	3.95
Other bottomlands	2.72-	2.22-	2.22-	2.22-	2.22-	1.73-	1.73-	1.24-
	3.46	2.97	2.97	2.47	2.47	1.98	1.98	1.98
Upland better soils	2.72-	2.22-	2.22-	1.73	1.73	1.48	1.24-	.74-
	2.97	2.47	2.47				1.73	.99
Upland poor soils	2.47	1.98	1.98	1.24	1.24	1.24	.99-	.49
							1.24	1.24

^{a/}Based on information obtained from Soil Conservation Service. For more detailed recommendations see your District Conservationist.

THE PASTURE RENTAL MARKET

Many people own pasture which they do not choose to use for livestock of their own. Some of this is available for use by other people. Those who own livestock but are short on pasture are willing to pay for the use of it.

Like other leasing arrangements, pasture leases and rental rates reflect local custom, the contributions of one or both parties, and bargaining. Leases are usually oral and seldom involve more than a single pasture season.

The determination of an appropriate rental rate is a difficult task. Rates are usually set before the nature of the growing season is known and factual information relative to what other comparable pastures are being rented for is usually hard to find.

Variations in Rates

During years when rainfall is good, grass is usually abundant and "customary" pasture rents tend to be a little lower. During dry seasons, the reverse is true. But in general, variations in pasture rent from year to year do not relate very closely to the variations in production. Similarly, farm to farm differences in the amount charged for the use of pasture are seldom as great as differences in productivity.

Rents also reflect demand to some extent. When numbers and prices of roughage-consuming livestock are high, rents tend to go up, and vice versa; but again, the changes are usually comparatively small.

One of the most important causes for differences in pasture rental rates is the variation in responsibilities borne by the renter versus the pasture owner. Because of these variations, it is difficult to make meaningful comparisons to rates being charged for otherwise comparable pastures.

Different Methods of Quoting Rent

Generally, pasture rents are quoted on either a per head per month basis or on a per acre basis.

Per Head Per Month Basis

This method is used most often when only a few head of livestock are involved and when animals owned by a number of different people are "taken in" by a single pasture owner. Sometimes, however, this method is used when an entire pasture is rented to a single livestock owner.

The rates most often quoted are those for a mature cow. In most instances, no differentiation is made between cows with calves, cows in milk but without calves, and dry cows. Likewise, differences in size of mature cows are seldom recognized or reflected by rental charges despite the fact that most animal scientists agree that feed consumption increases as size increases.

When pasture is rented in this way, rental rates would be more meaningful if they were expressed in terms of animal units, e.g., \$10 per animal unit per month. Thus, using the animal unit values shown in Table 7, a cow-calf pair would be charged \$13 per month ($\10×1.3), a yearling in the 12 to 17 month age range, \$6.50 ($\$10 \times .65$), etc.

Generally, rental rates can be figured on the basis of the average weight of the animal during the pasturing period. A calf that enters a pasture weighing 400 pounds (181 kg) and is taken out when it weighs 550 pounds (249 kg) would have an average weight of 475 pounds (215 kg). It could be figured at .48 of an animal unit or essentially .5 of an animal unit—the same value shown in Table 7 for calves.

Rental rates generally do not adequately reflect differences in feasible stocking rates or in quality of grass. Livestock owners should keep these factors in mind since variations in either factor can and do affect gains or the amount of milk produced.

When pasture is rented on a per head per month basis, the renter tends to be interested in getting as much gain per head as possible. Therefore, on the basis of data in Tables 3, 4, and 5, he would be interested in grazing his cattle on a pasture where the stocking rate was low.

However, there is a level of grazing which will give maximum gains per animal. Any further reduction in the grazing rate will not

Table 7. Animal unit values for different kinds of cattle and other livestock.^{a/}

<i>Class of livestock^{b/}</i>	<i>No. of animal units</i>
Cows (1000 pound or 454 kg weight)	1.0
Cow and calf pairs (calves 4 to 6 mo.)	1.3
Two-year-old steers	.9
Yearling cattle (18-24 mo.)	.8
Yearling cattle (12-17 mo.)	.65
Calves (under 12 mo.)	.5
Bulls (mature)	1.3
Saddle horses (mature)	1.3
Sheep (mature)	.2

^{a/}Perry, L. J., Jr., and Stubbendieck, J., "Nebraska Handbook of Range Management," University of Nebraska, Extension Circular 76-131.

^{b/}Replacement heifers and young bulls aged 24 months and over are considered 1.0 and 1.25 A.U. respectively.

result in additional gains per animal and will reduce the potential income to the owner of the pasture without benefiting the livestock owner.

In cases where a limited number of cattle are taken in, the pasture owner usually assumes responsibility for seeing that the cattle have salt and water at all times and that fences are kept in repair. He may or may not be responsible for keeping track of numbers and looking after the health of the cattle.

When an entire pasture is rented to a single livestock owner, responsibility for providing salt, water, and the labor required to keep fences in repair may be assumed by the livestock owner, if he lives nearby. If not, the pasture owner may perform these services for the cattle owner and charge a slightly higher rate.

Rent per Acre (Hectare) Basis

Rent charged on a per acre (hectare) basis should reflect productivity.

Differences in the kind of grass, amount of weed growth, and variations in soil fertility make it impossible to interpret quoted per acre (hectare) rates without knowing a great deal about the particular pasture. A single visit to a pasture may reveal something about each

of these variables; but much more needs to be known about the productivity of the soil than can be determined by casual observation. The nature of the soil, weed control measures used, fertility practices and past stocking rates all affect the current productivity of the pasture.

When pasture is rented by the acre (hectare) for the season (or for a lump sum), the renter may think in terms of maximum production per acre (hectare). Tables 3, 4, and 5 suggest that the renter would be inclined to stock a pasture more heavily if he rents by the acre (hectare) instead of by the head. But this kind of logic needs further examination.

Table 8. Effect of grazing rates, cattle prices, and rental charges on net return.^{a/}

	<i>Rates of grazing</i>		
	<i>Heavy</i>	<i>Moderate</i>	<i>Light</i>
	(per head)	(per head)	(per head)
Value, end of season @ \$.39	\$316.68	\$342.42	\$353.73
Value beginning of season @ \$.42	289.80	289.80	289.80
Increase in value	\$ 26.88	\$ 52.62	\$ 63.93
Costs:			
Interest @ 9% on beginning value, 5 mo.	10.72	10.72	10.72
Allowance for death loss (.5%)	1.45	1.45	1.45
Pasture charge @ \$7.50 per acre (\$18.53 per hectare)	15.00	25.50	37.50
Labor @ \$3.00/hr.	3.75	3.75	3.75
Total costs	\$ 30.92	\$ 41.42	\$ 53.42
Increase in value less costs	(-\$ 4.04)	\$ 11.20	\$ 10.51

^{a/}Calculated on basis of data in Table 4.

If gains per head become too small, the net increase in value per animal may not be enough to cover the costs involved. As shown in Table 8 (based on information in Table 4), if 690 lb (313 kg) steers were worth 42 cents a pound (19.1 cents per kg) at the beginning of the pasture season and 39 cents (17.7 cents per kg) at the end, those grazed at the heavy rate would be worth \$26.88 more at the end of

the season than at the beginning. Interest charged at the rate of 9%, an allowance of .5% for death loss, and a \$7.50 per acre (18.53 per hectare) pasture charge would mean costs amounting to \$4.04 more than the increase in value. Those grazed at the moderate rate would return \$11.20 above costs while those grazed at the light rate would net \$10.51.

For your own information, try substituting different levels of cattle prices, seasonal price spreads, and rental rates for those used in Table 8. Changes in any of these make a difference but the general conclusion will still be the same; excessively heavy stocking usually results in less profit per animal.

There is little doubt that the number of animals grazed is sometimes high enough so the amount of feed available is scarcely enough to provide for maintenance needs.

From the pasture owner's point of view, the stocking rate can exceed the long run optimum level for one or more seasons but only at the expense of reducing vigor of the more desirable plants. If over-grazed long enough, the carrying capacity and productivity of the pasture may be seriously damaged. Therefore, the landowner has good reason to be interested in limiting the stocking rate to a level which will result in the greatest production over a period of years. If this limitation is expressed in terms of animal units, as suggested in the lease forms (see last page), differences in feed consumption by animals of different sizes would be recognized and taken into account.

When pasture is rented by the acre (hectare), fences, wells, and power units (windmill or motor) should be in working order at the start of the pasture season. During the season, however, it usually is considered the renter's responsibility to furnish the labor for maintaining both the fences and the power unit. It is his job, also, to make sure salt and water are available; to keep track of numbers; and to look after sick or injured animals. The pasture owner normally furnishes materials for repair of fences and major repairs for the well and power unit.

Because of the additional responsibilities assumed by the renter, the amount of rent paid during a season may be a little less when pasture is rented by the acre (hectare) assuming a comparable

stocking rate. The difference would be small, however—probably not more than \$3.00 to \$5.00 per head for the season, in most instances.

COMPUTATION OF RENT

Alternative Land Use Value

If pasture is on tillable land, landowners are inclined to think in terms of what such land might produce in other crops such as corn, soybeans, or wheat. If pasture rents aren't about equal to the net income which could be realized from other crops, landowners are likely to object to using cropland for pasture purposes. This is particularly true where land is level and erosion is not a problem.

On non-tillable land, however, there may be no alternative use. Furthermore, productivity of such land is difficult to measure. How do you arrive at a reasonable charge for pasture like this?

Alternative Feed Cost for Livestock

Under farm conditions, it is usually impossible to determine the production of a pasture and arrive at an "ideal" rental rate. For this reason, it is necessary to use methods which approximate this rate. Various factors influencing pasture rental rates are: amount of pasture available; rainfall; prices of alternative feeds and cattle; and the kind and condition of the individual pasture.

The following formula was devised as a guide to establishing and evaluating pasture rental charges.

This formula takes into account the price of alternative feeds, and through a general evaluation of the condition of the pasture, reflects the kind and condition of the pasture growth. The scarcity of pasture available in a community and cattle prices enter the formula indirectly through the price of hay.

Guide to establishing and evaluating pasture rental charges.^{a/}

Average weight (in thou. of lb) during pasture season	X	Average price of good hay (per ton) during pasture season	X	Quality factor =	Rate per head per month ^{b/}
Examples:					
1.2 1200 lb (544 kg) cow	X	\$55 (price of prairie hay)	X	.20 (factor for = excellent pasture)	\$13.20
.75 750 lb (340 kg) steer	X	\$55 (price of alfalfa hay)	X	.20 =	\$ 8.25
.75	X	\$40 (in year of lower hay prices)	X	.15 (factor for = fair to good pasture)	\$ 4.50

^{a/}Based on Nelson, T. R. and Bitney L., "Figuring Pasture Rental Rates." FM64-7 (mimeo), Dept. of Agricultural Economics, University of Nebraska.

^{b/}If it is desired to determine rate per acre where pasture owner has no responsibility for supervising livestock, multiply the rate per month by number of months, subtract a per head charge for supervision and divide the remainder by acres required to carry an animal.

The pasture quality factor is determined as follows^{2/}

Lush, green high protein pasture225
Excellent tallgrass pasture20
Fair to good native pasture, predominately shortgrass175
Poor, short grass or considerable weed growth12

Since hay prices will probably fluctuate during the pasture season, an average price of hay for the season would be used to adequately reflect the price of alternative feeds. This means, of course, that the rental rate could not be finally determined until the end of the season.

^{2/} Factors were derived from table on page 11 of EC 627, Revised "New Method of Feeding Milk Cows," C. W. Nibler, University of Nebraska.

The weight of the animal being pastured could be either an estimated or an actual *average* weight for the season. This would be particularly necessary when computing rates for calves which would gain a considerable amount of weight during the pasture season.

Use of this formula gives pasture and livestock owners a starting point in discussing pasture rental rates. Customary rates in the community, and the relative bargaining position of each party will undoubtedly enter into negotiations and consequently into the final rate agreed upon.

Share of Gain

Occasionally, pasture owners and cattle owners are interested in working out a share arrangement. Such an arrangement divides risk between the pasture owner and the cattle owner. Under this arrangement, the contribution of each party would be used as a basis for dividing income. Contributions of the pasture owner would include land taxes, interest on the pasture investment, depreciation and repairs on windmills and fences, and any other contributions such as salt, labor, and mineral.

Contributions of the cattle owners would include interest on the cattle investment and any other contributions such as grain, salt, mineral, labor, and risk of death loss.

The income to be divided would be the value of the milk or livestock gains produced from the pasture. The value of livestock gains would be calculated on the basis of the net increase in value. This would require a determination of the value of animals pastured at the beginning and at the end of the pasture season.

Variable Rents

Other leasing arrangements could be developed which would also serve to shift some of the risk and the chance for profit to the land owner. For example, the risk due to weather could be effectively shifted by charging a fixed amount per pound of gain.

To illustrate how this might work, assume the pasture charge for a yearling steer was \$7.50 per month. For a four-month grazing season, this would amount to \$7.50 x 4 or \$30. During the 120

days on pasture, a 180-pound (82 kg) gain might be a reasonable expectation. The pasture rent would amount to 16.7 cents a lb (36.8 cents per kg) under these circumstances.

Instead of charging \$7.50 per head per month, the owner of the pasture conceivably could charge 16-17 cents a pound (35.3 - 37.5 cents per kg) of gain. If gain turned out to be unusually good, perhaps 220 lb (99.8 kg), then he would receive \$35 - 37 for the season instead of \$30. On the other hand, if grass was short and gain was only 140 lb (63.5 kg), he would receive only \$22 - 24.

Pasture owners might not be willing to assume this kind of risk unless they expected to receive a little higher rent on the average for doing so. Just how much higher the rent should be cannot be accurately estimated. This can only be determined through a bargaining process.

Risk due to price changes can be shifted by means of a flexible rent formula. The following is a description of one method tried. The going rental rate (used as base rate) was tied to a long term average price of good-choice steer calves during the months of October and November at a terminal market. Each year the rental rate was moved up or down as the price of calves varied in relation to the long run average price. The formula might be stated as follows:

$$\text{Current rental rate} = \frac{\text{Base rate} \times \text{Current Oct.-Nov. price of steer calves}}{\text{Long term average Oct.-Nov. price of steer calves}}$$

The formula could also recognize weather, by allowing for variations in productivity (amount of grass produced per acre (hectare)). This could be done by multiplying by one additional factor, the current season's estimated county yield (of wild hay, alfalfa, or other comparable forage crop) divided by the long term average yield of the same crop.

OTHER CONSIDERATIONS

Leasing arrangements should be in writing. The very process of putting an agreement in writing tends to force the spelling out of details concerning agreements which otherwise might not be discussed or might be understood in only a hazy way. Once these ideas

are put down in writing, they serve as a reminder to both parties and as a legal record (if properly executed and signed) of the responsibilities charged to each party. In case one or both parties to the agreement should die, the written lease provides a basis for understanding and action on the part of heirs and estate administrators.

If both parties are agreeable to the use of the same lease terms for more than one year, it may be desirable to include an automatic renewal clause. Such a provision is frequently included in leases pertaining to cropland or whole farms. It may be expressed in these terms: this lease shall continue in effect from year to year thereafter until written notice of termination is given by either party at least _____ months before _____ (date).

Pasture owners very logically may be interested in keeping their pastures free of soil borne diseases to protect the health of their own cattle and cattle accepted for pasturing. This can be done only if animals known to be sick are kept out. An affidavit or health certificate from a veterinarian should provide acceptable evidence of an animal's state of health and should serve as a sound basis for accepting or rejecting livestock for health reasons.

Any animal that is inclined to crawl under, through, or over fences is apt to cause damage to fences and adjoining crops. Damage to a fence or the mere fact that one animal is out may lead to other cattle getting out. Perhaps the greatest hazard is the liability involved if an animal strays onto a road and causes an accident. Repeated offenses on the part of a particular animal is a good indication that an animal is an habitual fence "crawler." The pasture owner is justified in requesting that such an animal be removed to eliminate the liability hazard, particularly if he retains the responsibility for looking after the cattle, keeping fences in repair, etc.

Under conditions in which cattle belonging to several owners are pastured together, the problem of identification may be substantial. Some clearly definable mark or brand provided by the livestock owner is the best solution.

Under ordinary conditions, the pasture owner is expected to provide an adequate source of water. This could be in the form of

ponds, or wells with mills (or motors) and tanks. Cattle owners may wish to do some checking on the dependability of the water supply before completing any rental agreement. A shortage of water can be extremely detrimental to livestock gain and may necessitate hauling water or removal of stock.

The risk of death loss from poisonous plants often increases under drought conditions. Consequently, cattle owners have reason to be concerned with the presence of poisonous weeds and plants and efforts of the pasture owner to eliminate them, particularly in dry years.

Pasture owners who take in livestock for summer pasture should keep themselves and other owners of cows and heifers informed regarding plans to put any breeding males into a pasture. Those who do not want females bred should not put females into a pasture where sires will be included. If plans to include males are changed after the pasture season begins, owners of female stock may want to reserve the right to remove them without penalty.

Unless a lease specifically provides for it, a pasture owner may technically be prevented from entering his own pasture. It is desirable, therefore, to include a section in the lease which will define the rights of the pasture owner.

Items You May Want to Include in Your Lease Contract

1. Names, addresses, and interests of parties involved.
2. Time lease becomes effective.
3. Time of termination.
4. Automatic renewal clause.
5. Legal description of pasture, possibly supplemented by map.
6. Limitation on number of animals that can be pastured.
7. Recognition of changing weights of animals.
8. Details of agreement concerning health requirements.
9. Provisions concerning breachy animals.

10. Agreement concerning identification.
11. Agreement relative to male breeding stock to be pastured and rights of owner of female stock.
12. Stated responsibilities of both parties relative to water, salt, repair of fences, counting cattle, etc.
13. Provision for right of pasture owners to enter pasture.
14. Provisions concerning sub-leasing.
15. How rent is to be calculated.
16. When rent is to be paid.
17. Provision for settling disagreements.

LEASE FORMS

Three lease forms are available for your use. See your county agent for:

- Pasture Lease 1 (Cash Rent Per Head Per Month)
- Pasture Lease 2 (Cash Rent Based on Acres (Hectares))
- Pasture Lease 3 (Rent To Be Paid By Share Of Gain)

1. The first step in the process of the development of a new product is the identification of a market need. This is done by conducting market research and analyzing the results to determine the specific requirements of the target market.

2. The second step is the development of a concept. This involves creating a preliminary design or prototype that meets the identified market need.

3. The third step is the development of a business plan. This involves determining the costs of production, the pricing strategy, and the marketing and distribution channels.

4. The fourth step is the production of the product. This involves the manufacturing of the product according to the design and specifications.

5. The fifth step is the distribution of the product. This involves getting the product into the hands of the target market.

6. The sixth step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

7. The seventh step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

8. The eighth step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

9. The ninth step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

10. The tenth step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

11. The eleventh step is the recycling of the product. This involves recycling the materials used in the product to create new products.

12. The twelfth step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

13. The thirteenth step is the repair of the product. This involves fixing any damage or defects to the product.

14. The fourteenth step is the upgrade of the product. This involves improving the product's performance or adding new features.

15. The fifteenth step is the modification of the product. This involves changing the product's design or specifications.

16. The sixteenth step is the customization of the product. This involves tailoring the product to meet the specific needs of an individual customer.

17. The seventeenth step is the personalization of the product. This involves adding a personal touch to the product, such as a name or a message.

18. The eighteenth step is the branding of the product. This involves creating a unique identity for the product.

19. The nineteenth step is the packaging of the product. This involves designing and creating a package for the product.

20. The twentieth step is the labeling of the product. This involves creating a label for the product that provides information about it.

21. The twenty-first step is the marketing of the product. This involves using various marketing techniques to promote the product.

22. The twenty-second step is the distribution of the product. This involves getting the product into the hands of the target market.

23. The twenty-third step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

24. The twenty-fourth step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

25. The twenty-fifth step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

26. The twenty-sixth step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

27. The twenty-seventh step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

28. The twenty-eighth step is the recycling of the product. This involves recycling the materials used in the product to create new products.

29. The twenty-ninth step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

30. The thirtieth step is the repair of the product. This involves fixing any damage or defects to the product.

31. The thirty-first step is the upgrade of the product. This involves improving the product's performance or adding new features.

32. The thirty-second step is the modification of the product. This involves changing the product's design or specifications.

33. The thirty-third step is the customization of the product. This involves tailoring the product to meet the specific needs of an individual customer.

34. The thirty-fourth step is the personalization of the product. This involves adding a personal touch to the product, such as a name or a message.

35. The thirty-fifth step is the branding of the product. This involves creating a unique identity for the product.

36. The thirty-sixth step is the packaging of the product. This involves designing and creating a package for the product.

37. The thirty-seventh step is the labeling of the product. This involves creating a label for the product that provides information about it.

38. The thirty-eighth step is the marketing of the product. This involves using various marketing techniques to promote the product.

39. The thirty-ninth step is the distribution of the product. This involves getting the product into the hands of the target market.

40. The fortieth step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

41. The forty-first step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

42. The forty-second step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

43. The forty-third step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

44. The forty-fourth step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

45. The forty-fifth step is the recycling of the product. This involves recycling the materials used in the product to create new products.

46. The forty-sixth step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

47. The forty-seventh step is the repair of the product. This involves fixing any damage or defects to the product.

48. The forty-eighth step is the upgrade of the product. This involves improving the product's performance or adding new features.

49. The forty-ninth step is the modification of the product. This involves changing the product's design or specifications.

50. The fiftieth step is the customization of the product. This involves tailoring the product to meet the specific needs of an individual customer.

51. The fifty-first step is the personalization of the product. This involves adding a personal touch to the product, such as a name or a message.

52. The fifty-second step is the branding of the product. This involves creating a unique identity for the product.

53. The fifty-third step is the packaging of the product. This involves designing and creating a package for the product.

54. The fifty-fourth step is the labeling of the product. This involves creating a label for the product that provides information about it.

55. The fifty-fifth step is the marketing of the product. This involves using various marketing techniques to promote the product.

56. The fifty-sixth step is the distribution of the product. This involves getting the product into the hands of the target market.

57. The fifty-seventh step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

58. The fifty-eighth step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

59. The fifty-ninth step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

60. The sixtieth step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

61. The sixty-first step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

62. The sixty-second step is the recycling of the product. This involves recycling the materials used in the product to create new products.

63. The sixty-third step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

64. The sixty-fourth step is the repair of the product. This involves fixing any damage or defects to the product.

65. The sixty-fifth step is the upgrade of the product. This involves improving the product's performance or adding new features.

66. The sixty-sixth step is the modification of the product. This involves changing the product's design or specifications.

67. The sixty-seventh step is the customization of the product. This involves tailoring the product to meet the specific needs of an individual customer.

68. The sixty-eighth step is the personalization of the product. This involves adding a personal touch to the product, such as a name or a message.

69. The sixty-ninth step is the branding of the product. This involves creating a unique identity for the product.

70. The seventieth step is the packaging of the product. This involves designing and creating a package for the product.

71. The seventy-first step is the labeling of the product. This involves creating a label for the product that provides information about it.

72. The seventy-second step is the marketing of the product. This involves using various marketing techniques to promote the product.

73. The seventy-third step is the distribution of the product. This involves getting the product into the hands of the target market.

74. The seventy-fourth step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

75. The seventy-fifth step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

76. The seventy-sixth step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

77. The seventy-seventh step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

78. The seventy-eighth step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

79. The seventy-ninth step is the recycling of the product. This involves recycling the materials used in the product to create new products.

80. The eightieth step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

81. The eighty-first step is the repair of the product. This involves fixing any damage or defects to the product.

82. The eighty-second step is the upgrade of the product. This involves improving the product's performance or adding new features.

83. The eighty-third step is the modification of the product. This involves changing the product's design or specifications.

84. The eighty-fourth step is the customization of the product. This involves tailoring the product to meet the specific needs of an individual customer.

85. The eighty-fifth step is the personalization of the product. This involves adding a personal touch to the product, such as a name or a message.

86. The eighty-sixth step is the branding of the product. This involves creating a unique identity for the product.

87. The eighty-seventh step is the packaging of the product. This involves designing and creating a package for the product.

88. The eighty-eighth step is the labeling of the product. This involves creating a label for the product that provides information about it.

89. The eighty-ninth step is the marketing of the product. This involves using various marketing techniques to promote the product.

90. The ninetieth step is the distribution of the product. This involves getting the product into the hands of the target market.

91. The ninety-first step is the evaluation of the product. This involves monitoring the product's performance in the market and making any necessary adjustments.

92. The ninety-second step is the promotion of the product. This involves using various marketing techniques to create awareness and interest in the product.

93. The ninety-third step is the maintenance of the product. This involves ensuring that the product remains in good condition and that any necessary repairs are made.

94. The ninety-fourth step is the replacement of the product. This involves replacing the product with a new one when it is no longer usable.

95. The ninety-fifth step is the disposal of the product. This involves disposing of the product in an environmentally friendly manner.

96. The ninety-sixth step is the recycling of the product. This involves recycling the materials used in the product to create new products.

97. The ninety-seventh step is the reuse of the product. This involves using the product for a different purpose than it was originally designed for.

98. The ninety-eighth step is the repair of the product. This involves fixing any damage or defects to the product.

99. The ninety-ninth step is the upgrade of the product. This involves improving the product's performance or adding new features.

100. The hundredth step is the modification of the product. This involves changing the product's design or specifications.