Making the Opportunities Work

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Making the Opportunities Work
Zach Thode, Livermore, CO

Looking at all the possibilities in each situation
Leveraging Everything...
Leaving PRIDE at the door
Keeping Priorities well grounded

Looking at all the possibilities in each situation
How do we make the most of the each
Example:
What if I went to Grad School and used the Ranch as a project to develop new ideas??
What if I trade hunting rights for fence building??
Take Chances...

Leveraging Everything...
Find ways to let each dollar work for you more than once
Example:
Pay attention find broken equipment that can be fixed...use it for a while and then sell it for Profit
Use relationships to grow your network around you to maximize opportunities

Conservation Easements
We can choose to look at them in a positive manner or a negative manner.
We utilize them as an asset to our operation.
• They can help us find funding for projects such as fencing, livestock water, irrigation improvements
• Help with marketing of meat products to a demographic that we don’t relate with

Conservation Stewardship Program
We utilize them as an asset to our operation.
• This program offers our operation technical assistance on how to better manage the range
• Helps with funding for projects and general operations

Work with others to educate them on the value of Ranching, and let them feel accomplished with helping
College students that come out and help on the ranch 1 time each semester to improve range health

NEVER pay full price, everything is negotiable
Wrecked Swather…
Neighbors insurance totaled the machine, so I bought it cheap and fixed it

2015 Range Beef Cow Symposium, Loveland, Colo.
As an Agricultural Engineer for Rubicon, I can leverage my irrigation and engineering experiences on the ranch. And my ranching experiences make me a better engineer.

Leaving PRIDE at the door
We all want the nicest truck, fastest horse, best dog....

Example:
Keep the old pickup...it runs; find a cheap horse that you can make some money on; by some cheap cows and sell them for a profit; Understand your WANTS and pursue your NEEDS

Keeping Priorities well grounded
Doing what is HONORABLE is ALWAYS better than making a quick buck

Example:
It might be easy to sell a load of junk cows for to an unsuspecting person just to make a quick buck....but being HONEST and HONERABLE with that person will last a lifetime

Thinking long term on how we do things
Don’t abuse your situation
Keep the range healthy
Keep the livestock healthy
Keep your neighbors happy

Take care of priorities FIRST
Faith
Family
Nobility

Faith
Family
Nobility